

HEREFORD AMERICA™

The Largest Privately Owned Hereford Newspaper in North America

The one that's read "from cover to cover." • Visit us on the web at: www.herefordamerica.com

Serving Commercial Cattlemen & Registered Hereford Breeders

Vol. 20., No. 3

Published by: Hereford America, Inc. • 13823 Beaver Creek Place • Reva, SD 57651

November/December 2016

Editorial Comments...

Jill Bayers Hotchkiss



Jill Hotchkiss

What a busy fall it's been for us — three Hereford tours, several powerful females sales and the beginning of fall bull sale season which involved traveling to Nebraska, Montana, Wyoming and Texas for me and Minnesota, Nebraska, Kansas and North Dakota for other members of our crew.

It kicked off with Hereford tours in September which were exceptionally good. We started the Nebraska coverage last month and it is continued in this issue. Also included is coverage of the Montana
(continued on page 34)

Byron Bayers



Byron Bayers

The last two months have been a very interesting time of the fall for me. Even though health wise it was stretching the limit for me, I did attend the Churchill

Sale in Manhattan, MT, the Mohican-Ehlke-McMurry Sale in Laurel, MT and the Montana Hereford Tour that started in Bozeman and continued on to Gold Creek, MT the second day. We saw some excellent cattle at all three events and I was very proud of the quality of cattle for sale and the quality of cattle being shown on the tour. The Churchill Cattle Company sale owned by Dale and Nancy Venhuizen was really a

(continued on page 3)

Bar JZ Polled Herefords — Where ranching, family traditions run deep

By B. Lynn Gordon

Young John Zilverberg began raising registered Red Poll cattle with his father Jake in the early 1900s, and as he recognized the strengths and ascendancy of the Hereford breed he purchased three registered Hereford heifers in 1940. John was able to make this purchase from tirelessly saving money from trapping and shooting rabbits on the prairie where the Zilverberg family lived north of Holabird, SD, in Hyde County. Pleased with his first Hereford calf crop born in 1941, he didn't get to focus on his enthusiasm very long as Pearl Harbor had been bombed and he immediately enlisted in the Marines. He sold two bull calves for \$150 each

(continued on page 18)



One of Zilverbergs top pairs, a Trust daughter with bull calf at side by Bar JZ Victory 523B.

Photos courtesy of Zilverberg family

Estermann Herefords — Hereford longevity proves the test of time

By B. Lynn Gordon

How many cattle herds in business today can say their genetic lines were established before the Model T car, when travel was done with carriages on dirt roads and farming was done with work horses? A very select few! Not to mention, this same herd has cows in production currently whose original genetic lines trace back to the herd's original lines, cows presently bred and raised in the time of computers and biotechnology, when travel is done with planes and farm work is conducted with air conditioned diesel powered equipment. Estermann Herefords, a horned Hereford ranch located near Wellfleet, NE, fits this description. A herd with genetics in place for more than 100 years, and 65 of those years the family's cowherd numbered over 100 cows.



Weaning time — Cows just prior to weaning with the rolling hills showing the terrain in the background.

Photos courtesy of Estermann family

The history of this continuous herd began when Elmer E. Young started a Hereford herd in 1899 near Lexington, NE. Young was a cattle feeder, Hereford breeder and industry leader who supplied seedstock to many herds even resulting in winning the champion carload of bulls in Denver. When Young decided to sell his herd in 1938, neighboring
(continued on page 22)

Byron's Editorial...

(continued from page 1)

spectacular event averaging just under \$10,000.00 per animal. The effects of the commercial cattle market certainly were not any factor that day as the bidders rapidly went up to their high limit to purchase the cattle they had marked. A full report of the sale can be noted on page 14 in this edition.

One week later, I was able to get my nephew, Howard Lemm, who was head of the BLM in Montana a few years ago, to drive me to Laurel and back to Bozeman. Howie is a big, stout fella and sometimes I felt like rather than just my driver he was also my body guard. I really appreciated this assistance Howie!



Byron with nephew Howie Lemm at the Mohican West sale.

The Mohican-Ehlke-McMurry sale was not quite as high in dollar volume, but it was probably the most outstanding set of cattle that this group has sold to this point. The sale consisted mostly of heifers that will be ready to calve next spring and some proven cows that were very attractive to the buyers. Some outstanding heifer calves were marketed also and there were a few bulls that were also of excellent quality. It is always very interesting to me to renew friendships with people that I have known for years in the Hereford business and to meet new people that I find extremely interesting. One of the most interesting people that I met at the last sale was Manuel Salazar of Espanola, New Mexico. Salazar's ranch name is the USA Ranch. He was accompanied by his sister Antonia Herrera, brother Lino Salazar and ranch associate Dennis Gallegos. We had a nice visit about the cattle industry and Manuel told me how much he appreciated the stories

that are written in *Hereford America* by my daughter, Jill, and me. We then went on to talk about what a nice selection of cattle that were available at this sale. It was of interest to note that the Salazar group drove into the sale with a nice newer diesel truck and a very attractive aluminum trailer and driving all the way from New Mexico they obviously meant business. Through a few hours of the day previous to the sale and the earlier morning



Eating a fabulous lunch at the Mohican West Sale were Antonia Herrera and Manuel Salazar of USA Ranch (left), David Parker and his wife.

hours the day of the sale, Salazar and his group combed through the cattle and clearly they had homed in on the top end of the coming two year old heifers that would be ready to calve in the spring. I was very interested before going to the sale, to evaluate two heifers that we had bred, later sold to

(continued on page 6)

Sale Report

Remitall West Production Sale
October 8, 2016
Olds, Alberta
Auctioneer: Ryan Dorran

11.5 Bull Calves — \$7,195
1 Two-Year-Old Bull — \$7,500
15 Heifer Calves — \$5,667
1 Cow — \$10,000
9 Bred Heifers — \$5,600
18 Embryo Lots — \$1,295

Top Bull Calves: Lot 1, Remitall-W Sweet Deal ET 12D by Remitall-W GD Waterloo ET 12B to Bill Gunn, Queensland, Australia, \$23,000, 1/2 int., 1/2 poss.

Lot 3, Remitall-W Dream On ET 42D by Remitall-W Start Me Up ET 7B to McIver's Happy Acres, Farwell, MN, \$16,000, 1/2 int.

Top Heifer Calves:

Lot 17, Remitall-W Dorbay Rita 165D by Remitall-W Start Me Up ET 7B to Riley Chalack, Carstairs, AB, \$15,500.

Lot 21, Remitall-W GD Shamrock ET 166D by Days Calibre G74 to Beef Innovations Australia Syndicate, \$10,500.

Lot 16, Remitall-W Rita 7D by TH 113W 11X Hi-Tech 17A to Medonte Highlands Polled Herefords, Orilla, ON, \$10,000.

Top Bred Heifer: Lot 33, Remitall-West Belle 128C by Remitall-West WSF Delhi 70A to Wascana Cattle Co., Regina, SK, \$10,500.

High Selling Cow: Lot 31, Glenlees 101N Bailey 78Y by Blair-Athol 13K Major 101N to Michael Goodine, Bear Island, NB, \$10,000.

(Sale Reports continued on page 14)

Where is the Predictability?

Markets? Politics? Weather?

**For over 60 years
we have been performance
testing our calf crops. That is the
only predictability we can count on.**



"Time to be on your own in the weaning pen."

**150 Bulls and 200 Females in our sale
on the third Monday in February.**

Selling in the SD Excellence Sale in Brookings, SD - November 12, 2016



Lot 56

Born: 4/1/2016 • Reg. #43711678
Sire: Bar JZ Victory 235A

A dark red haired, heavy muscled steer with a nice profile. A well made 719T grandson that should be a good show steer.



Lot 57

Born: 5/9/2016 • Reg. # 43711904
Sire: Hyalite On Target 936

A stylish, clean fronted, wide backed On Target 936 steer with a nice hind quarter. A young May steer that should be a good prospect.

Check out our home page for our marketing programs www.RauschHerefords.com

E-mail: rauschherf@rauschherefords.com

Please call, write or e-mail for more information:

RauschHerefords.com

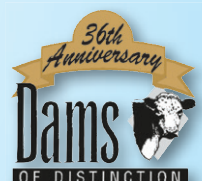
14831 Hereford Road • Hoven, SD 57450

(605) 948-2146 or 2157 or 2375

Jerry Shannon Vern & Joel

www.RauschHerefords.com

Located 2 miles west of Hoven on Hwy. 20 and 47



America's No. 1 Dams
of distinction herd.
(Based on efficiency.)

Byron's Editorial...

(continued from page 1)

spectacular event averaging just under \$10,000.00 per animal. The effects of the commercial cattle market certainly were not any factor that day as the bidders rapidly went up to their high limit to purchase the cattle they had marked. A full report of the sale can be noted on page 14 in this edition.

One week later, I was able to get my nephew, Howard Lemm, who was head of the BLM in Montana a few years ago, to drive me to Laurel and back to Bozeman. Howie is a big, stout fella and sometimes I felt like rather than just my driver he was also my body guard. I really appreciated this assistance Howie!



Byron with nephew Howie Lemm at the Mohican West sale.

The Mohican-Ehlke-McMurry sale was not quite as high in dollar volume, but it was probably the most outstanding set of cattle that this group has sold to this point. The sale consisted mostly of heifers that will be ready to calve next spring and some proven cows that were very attractive to the buyers. Some outstanding heifer calves were marketed also and there were a few bulls that were also of excellent quality. It is always very interesting to me to renew friendships with people that I have known for years in the Hereford business and to meet new people that I find extremely interesting. One of the most interesting people that I met at the last sale was Manuel Salazar of Espanola, New Mexico. Salazar's ranch name is the USA Ranch. He was accompanied by his sister Antonia Herrera, brother Lino Salazar and ranch associate Dennis Gallegos. We had a nice visit about the cattle industry and Manuel told me how much he appreciated the stories

that are written in *Hereford America* by my daughter, Jill, and me. We then went on to talk about what a nice selection of cattle that were available at this sale. It was of interest to note that the Salazar group drove into the sale with a nice newer diesel truck and a very attractive aluminum trailer and driving all the way from New Mexico they obviously meant business. Through a few hours of the day previous to the sale and the earlier morning



Eating a fabulous lunch at the Mohican West Sale were Antonia Herrera and Manuel Salazar of USA Ranch (left), David Parker and his wife.

hours the day of the sale, Salazar and his group combed through the cattle and clearly they had homed in on the top end of the coming two year old heifers that would be ready to calve in the spring. I was very interested before going to the sale, to evaluate two heifers that we had bred, later sold to

(continued on page 6)

Sale Report

Remitall West Production Sale
October 8, 2016
Olds, Alberta
Auctioneer: Ryan Dorran

11.5 Bull Calves — \$7,195
1 Two-Year-Old Bull — \$7,500
15 Heifer Calves — \$5,667
1 Cow — \$10,000
9 Bred Heifers — \$5,600
18 Embryo Lots — \$1,295

Top Bull Calves: Lot 1, Remitall-W Sweet Deal ET 12D by Remitall-W GD Waterloo ET 12B to Bill Gunn, Queensland, Australia, \$23,000, 1/2 int., 1/2 poss.

Lot 3, Remitall-W Dream On ET 42D by Remitall-W Start Me Up ET 7B to McIver's Happy Acres, Farwell, MN, \$16,000, 1/2 int.

Top Heifer Calves:

Lot 17, Remitall-W Dorbay Rita 165D by Remitall-W Start Me Up ET 7B to Riley Chalack, Carstairs, AB, \$15,500.

Lot 21, Remitall-W GD Shamrock ET 166D by Days Calibre G74 to Beef Innovations Australia Syndicate, \$10,500.

Lot 16, Remitall-W Rita 7D by TH 113W 11X Hi-Tech 17A to Medonte Highlands Polled Herefords, Orilla, ON, \$10,000.

Top Bred Heifer: Lot 33, Remitall-West Belle 128C by Remitall-West WSF Delhi 70A to Wascana Cattle Co., Regina, SK, \$10,500.

High Selling Cow: Lot 31, Glenlees 101N Bailey 78Y by Blair-Athol 13K Major 101N to Michael Goodine, Bear Island, NB, \$10,000.

(Sale Reports continued on page 14)

Where is the Predictability?

Markets? Politics? Weather?

**For over 60 years
we have been performance
testing our calf crops. That is the
only predictability we can count on.**



"Time to be on your own in the weaning pen."

**150 Bulls and 200 Females in our sale
on the third Monday in February.**

Selling in the SD Excellence Sale in Brookings, SD - November 12, 2016



Lot 56

Born: 4/1/2016 • Reg. #43711678
Sire: Bar JZ Victory 235A

A dark red haired, heavy muscled steer with a nice profile. A well made 719T grandson that should be a good show steer.



Lot 57

Born: 5/9/2016 • Reg. # 43711904
Sire: Hyalite On Target 936

A stylish, clean fronted, wide backed On Target 936 steer with a nice hind quarter. A young May steer that should be a good prospect.

Check out our home page for our marketing programs www.RauschHerefords.com

E-mail: rauschherf@rauschherefords.com

Please call, write or e-mail for more information:

RauschHerefords.com

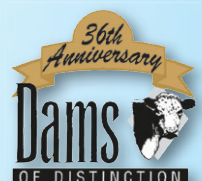
14831 Hereford Road • Hoven, SD 57450

(605) 948-2146 or 2157 or 2375

Jerry Shannon Vern & Joel

www.RauschHerefords.com

Located 2 miles west of Hoven on Hwy. 20 and 47



America's No. 1 Dams
of distinction herd.
(Based on efficiency.)

Sales & Events CALENDAR

November

- 1 Bowling Ranch Hereford Sale
Newkirk, OK
- 2 Pride in the Pasture Online Sale
JC Cattle Co./Young Cattle Co.
- 5 Wooden Shoe Farms
Best of the West Sale
Blackfoot, ID
- 11 Noack Herefords Open House
Rockdale, TX
- 11 SDHA Annual Meeting/Banquet
Brookings, SD
- 12 SD Excellence Sale
Brookings, SD
- 11-12 ABHA National Show and Sale
Annual Meeting
Sedalia, MO
- 14 Mohican West Bull Sale
Laurel, MT
- 15 Hereford Influence Sale
Fredonia Livestock Market
Fredonia, KS
- 16 Montana Hereford Feeder
Calf Sale
Three Forks, MT

- 17 Largent & Sons Bull Sale
Kaycee, WY
- 18 The Amigos Sale
Medicine Hat, AB
- 19 Fenton Hereford Ranch Sale
Irma, AB
- 19 Nebraska Hereford Assn.
Annual Meeting
Grand Island, NE
- 20 Cornhusker Classic Sale
Grand Island, NE
- 22 Starmak Open Female Online
Sale @ BreedersWorld.com

December

- 1 Western Nugget Junior Show
Reno, NV
- 2 Western Nugget Female Show,
Reno, NV
- 2 Knoll Crest Farm's "Total
Performance Bull Sale"
Red House, VA
- 2 North Star Classic Open Show
Valley City, ND

- 2 North Dakota Hereford Assn.
Annual Meeting
Valley, City, ND
- 3 North Star Classic Hereford Sale
Valley City, ND
- 4 North Star Classic Junior
Hereford Show
Valley City, ND
- 3 The British Connection Bull Sale
Lethbridge, Alberta
- 3 Western Nugget Bull Show
Reno, NV
- 3 Western Nugget Sale
Reno, NV
- 3 Mike Fuchs Herefords Sale
Del Norte, CO
- 3 Western Nugget National
Hereford Show and Sale
Reno, NV
- 3 Pyramid Beef Sale
St. Onge, SD
- 6 Montana Hereford Association
Annual Meeting

- 9 Radisson Hotel
Billings, MT
- 9 Minnesota Hereford Breeders
Annual Meeting
Hutchinson, MN
- 10 Go-Pher the Purple Sale
Hutchinson, MN
- 12 Starmak Online Bred Cow &
Heifer Sale
@ BreedersWorld.com
- 17-18 Guilford Hereford & Angus
Dispersal
Swift Current, SK

January

- 12-14 National Western Stock Show
Hereford Events, Denver, CO
- 12 - Bull Show / Junior Show
Mile High Eve Frozen
Genetics Sale
- 13 - Carload/Pen Show
Mile High Night Sale
- 14 - Female Show
(continued on page 5)

Subscribe Now! DON'T MISS AN ISSUE!

Canadian & Foreign subscriptions — _____ \$30 U.S. funds, one year
_____ \$55 U.S. funds, two years

U.S. subscriptions —
_____ \$20 - one year, third class _____ \$35 - two years, third class
_____ \$30 - one year, first class _____ \$55 - two years 1st class

(Advertisers placing \$150 or more in advertising for the season will receive a free first class subscription.)

Please let us know if we need to **correct** your address or if your local post office has started using "911 Locator" addresses.

Note: When submitting an address we need to have 3 lines including a PO Box, Route or Street for the second line. Thanks!

Send new or corrected address to:

Hereford America
13823 Beaver Creek Place
Reva, SD 57651

Credit Card Payments

You may pay your subscription or advertising bill online by credit card through our website or by calling us with your credit card information.

Your subscription expiration date is printed above your name on the front page label area. If you wish to receive your paper in a more timely manner or live in a southern state please consider a first class

subscription for faster postal delivery.

For questions call Marc Hotchkiss at 605/866-4495.

If your address changes please be sure to notify us.

Name _____

Address _____

City _____

State _____ Zip _____

Phone _____ E-mail _____

_____ Commercial Breeder _____ Registered Hereford Breeder _____ Polled
_____ Registered Breeder, Other Breed _____ Other _____ Horned
_____ Both

Signature _____ Nov/Dec 2016

(Required for Post Office Regulations)

The official Hereford publication for the states of
South Dakota, North Dakota, Wyoming & Minnesota.

HEREFORD AMERICA

605/866-4495

WWW.HEREFORDAMERICA.COM

Main Office:

13823 Beaver Creek Place, Reva, SD 57651 • Fax: 605/866-4494

PUBLISHED 7 TIMES A YEAR: SEPTEMBER-APRIL/MAY

(Nov/Dec is a combined issue)

by Hereford America, Inc., a family owned & operated business.

Jill and Marc Hotchkiss • Byron Bayers • Taylor Vroman

Jill Hotchkiss - jbh@herefordamerica.com • Cell: 605/490-1409

Marc Hotchkiss - marc@herefordamerica.com • Cell: 605/490-1513

Byron Bayers - bayers@3rivers.net

Byron's Phone: 406/684-5465 • Fax: 406/684-5499

Byron Bayers, PO Box 410, Twin Bridges, MT 59754

Editors: Jill Hotchkiss, Byron Bayers

Ad Design/Production: Robin Engel, Jill Hotchkiss

Writers: Byron Bayers, Jill Hotchkiss, B. Lynn Gordon, Mary Ridder, Kayla Sargent, Tom Granzow

Editorial Assistant: Taylor Vroman

Proofreaders: June Hotchkiss, Taylor Vroman

Website Development: Robin Engel, Taylor Vroman, Jared Peterson
Coordinator: Jill Hotchkiss

Opinions expressed by our editors, columnists, letters to the editor or other writers or news sources are not necessarily those of the management. We welcome your comments, ideas, suggestions and letters to the editor. All correspondence (including e-mails) must be signed or must clearly identify the name of the author.

Hereford America shall not be liable for slight changes or typographical errors that lessen the value of an advertisement. Hereford America's liability for errors or omissions in connection with an advertisement is strictly limited to publication of the advertisement in any subsequent issue or the refund of any monies paid for the advertisement. Advertising placed after deadline must be approved by the Editors. All materials for such advertising must be in by date specified by Editor. Late charges may apply. If an ad is placed and all materials are not received by date needed all attempts will be made to compile the ad from available materials. Any cancellations after deadline are subject to full charges for the ad.

Hereford America reserves the right to refuse advertising to anyone.

All contents Copyright 2016 by Hereford America, Inc., except Trademarks and Copyrights otherwise noted in which Hereford America, Inc. disclaims any proprietary interest.

(continued from page 4)

- | | | | |
|-------|------------------------------------------------------------|----|--------------------------------------------------------------|
| 14-22 | Knippling Online Bull Sale
YourNextCalf.com | 10 | Topp Herefords Sale
Grace City, ND |
| 16 | Van Newkirk Herefords Bull Sale
Oshkosh, NE | 11 | Jim Baker Herefords Sale
Rapid City, SD |
| 23 | Atkins and Delaney Bull Sale
Lake Benton, MN | 12 | Mrnak Herefords Sale
Bowman, ND |
| 24 | Churchill Cattle Co. Bull Sale
Manhattan, MT | 13 | BB Cattle Co. Sale
Connell, WA |
| 25 | Sioux Empire Farm Show
Hereford Show
Sioux Falls, SD | 13 | Logterman Herefords Sale
Valentine, NE |
| 28 | Melcher Herefords Bull Sale
Page, NE | 13 | Fawcett's Elm Creek Ranch Sale
Ree Heights, SD |
| 28 | Middleswarth Ranch Bull Sale
Torrington, WY | 14 | Thorson Herefords Sale
Philip, SD |
| 28 | Carswell-Nichols Bull Sale
Alton, KS | 15 | Shaw Cattle Co. Sale
Caldwell, ID |
| 30 | Southwestern Exposition Show
Fort Worth, TX | 15 | Nebraska Cattlemen's Classic
Hereford Sale
Kearney, NE |
| | | 16 | Olson's Red Power Bull Sale
Argusville, ND |
| | | 17 | Hoffman Ranch Bull Sale
Thedford, NE |
| | | 18 | Carmichael Herefords Bull Sale
Meadow, SD |
| | | 20 | Rausch Herefords Production
Sale
Hoven, SD |
| | | 21 | Bar JZ Polled Herefords Sale
Onida, SD |
| | | 24 | Gant Polled Herefords Bull Sale
Geddes, SD |
| | | 24 | Jamison Herefords Bull Sale
Quinter, KS |
| | | 25 | Kreth Herefords Bull Sale
Mt. Vernon, SD |

February

- | | |
|---|-----------------------------------------------------|
| 2 | Ridder Herefords Production
Sale
Callaway, NE |
| 3 | Dvorak Herefords Bull Sale
Picktown, SD |
| 3 | Elkington Polled Hereford Sale
Idaho Falls, ID |
| 3 | Baumgarten Herefords Sale
Belfield, ND |
| 6 | Pelton Polled Herefords Sale
Halliday, ND |
| 8 | Friedt Herefords Sale
Dickinson, ND |

- | | |
|----|-------------------------------------------------------|
| 26 | Leddy Hereford &
Red Angus Sale
Twin Brooks, SD |
| 28 | Mill Creek Ranch Bull Sale
Manhattan, KS |

March

- | | |
|----|--------------------------------------------------|
| 1 | L Bar W & Sidwell Ranch Sale
Columbus, MT |
| 2 | Jensen Bros. Bull Sale
Courtland, KS |
| 4 | Ravine Creek Ranch Sale
Huron, SD |
| 4 | Mclver's Happy Acres Sale
Farwell, MN |
| 7 | S&S Ranch Bull Sale
NE |
| 8 | Vin-Mar Hereford and Angus Sale
Rushville, MN |
| 11 | I-29 Bull Run
Sioux Falls, SD |
| 13 | Tegtmeier Polled Herefords Sale
Burchard, NE |
| 13 | Holden Herefords Bull Sale
Valier, MT |
| 14 | Cooper Herefords Sale
Willow Creek, MT |
| 15 | Heartland Herefords Sale
North Platte, NE |
| 20 | K7 Production Sale
Lockridge, IA |
| 20 | Kester Herefords Bull Sale
Burwell, NE |
| 20 | Wagner Herefords Bull Sale
Redfield, SD |

- | | |
|----|-------------------------------------------------|
| 25 | DaKitch Farms Hereford &
Angus Sale, Ada, MN |
|----|-------------------------------------------------|

HEREFORD BRED HEIFERS

50 Registered
Hereford Bred Heifers
synchronized and AI'd
to Access on May 26th
then cleaned up with a
Churchill Sensation son.

25 Commercial
Hereford Heifers bred
black start calving
March 7th for 21 days.

*All Heifers have been
ultra-sounded.*

REDLIN HEREFORDS

Frank Redlin
605-881-2479
fbredlin@gmail.com
or contact
HANDEL MARKETING
Art Handel
605-391-8233

Modest Birth ♦ Massive Meat



F X51 Revolution 611 (polled) BW 86 lb.



F 215Z Domino 620 BW 82 lb.



F York 647 (polled) BW 76 lb.

**For Sale Privately
90 Bull Calves
30 Females**

Feddes Herefords

Tim 406.570.4771 Dan 406.570.1602
tfeddes@msn.com 2009 Churchill Road
Marvin Manhattan, MT 59741

Our sale is any time you want. All our cattle sell privately.
See more bulls for sale at:

www.feddes.com



F Manhattan 652 BW 78 lb.

Byron's Editorial...

(continued from page 3)

we had bred, later sold to Ehlke Herefords in our herd dispersion to them, I wanted to check them out because they were daughters of two of the better cows that we sold. As I usually do, I marked some of the cattle that appealed to me more, in my catalog because often times someone will call us before the sale starts and ask about our picks of the cattle in the auction.

As the Auctioneer, Dale Stith, started the auction we quickly noted that almost every one of the bred two year olds that I had marked, USA Ranch was buying. When we got to the two heifers of our breeding, they came into the ring to sell together and I thought I am going to give these two heifers a good run because they are a couple of individuals I would like to have again. The bidding started furiously and quickly ranged to the top of the market that day, and even though I certainly wanted the heifers I thought that this was probably my limit. Who finally bought the heifers? Manuel Salazar. He filled his trailer with probably the top eight bred heifers that sold that day and as soon as the sale was over the Salazar group were preparing to head back to New Mexico that afternoon.

I talked to Manuel just before he left and I told him how much I appreciated meeting him and that we obviously had the same idea of what good cattle are, and those that we want. He chuckled a little and said, "We got what we wanted and we are going home now, but we know about your involvement with those two heifers." I mentioned to him that they had a long way to go with the cattle and he said they would probably keep going until they got home. So we bid each other farewell and the USA Ranch started their trek to New Mexico.

That afternoon many of us drove back to Bozeman for the big Montana Hereford Tour that was starting the

next morning at the Storey Hereford Ranch. We drove through heavy rain for about an hour getting from Laurel to Bozeman where we over-nighted at my daughter, Kathy's new home. Both How and I were tired and hungry after a busy time at the sale and driving and I told How that I knew of a good place that we should go to eat, it is probably not one of Bozeman's nicest or fanciest, but the food will be good. This was the café where Jim Storey the owner of Storey Hereford Ranch, who passed away last year, went for his morning coffee and quite often ate his breakfast or lunch there. Because Jim was a long time typical rancher, he got up at about four o'clock in the morning and he would go down to the café, open the door, turn on the lights and get the coffee going. Jim had gone into the café for so many years that he and the owner became such good friends that they welcomed Jim turning up the heat early in the morning. Jim was so well thought of by the owners of the café that they honored him by putting a picture of him on the wall, which is still present today. How and I enjoyed a steak dinner and I told him many stories about Jim Storey and his involvement in the Hereford business.

Early the next morning we went out to the Storey Ranch where the Montana Hereford tour was starting and the group was to have breakfast. It was dark, rainy and chilly when we got to Storey Hereford Ranch where the ranch is now run by Jim's daughter, Kathy and her husband Chuck Kohlbeck and their daughter Katelynn and new son-in-law Garrett Knebel. Approximately 120 people showed up at the Storey stop, including people from 15 states,



"Welcome to SHR. Don't mind the rain!"
First stop on the Montana Hereford Tour was at Storey Hereford Ranch, Bozeman, MT. Welcoming the large crowd was Chuck Kohlbeck, his wife Kathy (Storey) Kohlbeck, daughter Katelynn Knebel and son-in-law Garrett Knebel.



Photos by Jill Hotchkiss

Canada and Australia. Even though people were chilly, they enjoyed a very nice exhibit of Storey's cattle. The tour had two buses at that time, but a big group of people followed in their cars down the famous Gallatin Valley to the Feddes Ranch. As dawn broke and the rain subsided a bit, it was very beautiful to go on into the Churchill area where everything seems so well kept and prosperous looking. The Feddes stop was a great stop where the Feddes cattle have been one of Montana's more prominent herds for over 60 years. The tour then continued on to the Churchill Cattle Company (with display by new breeder L Bar W) and on to the Copper Hereford Ranch with an impressive display by Holden Herefords, three of Montana's most prestigious herds.

The next morning the tour arrived at the Ehlke Hereford Ranch in Townsend for an early morning breakfast and a ranch tour. Ehlkes continued with a

wonderful display of cattle, there was a good breakfast and a horse team and wagon that took the Hereford enthusiasts out into the pasture to show them the cattle close up, the great view of the fine herd and the big herd bull Schatzee. Paul Hinderager, Anchor Polled Herefords from Vaughn, MT, had a nice display of two pairs and a yearling bull at the Ehlke tour stop.

After the Ehlke stop was finished the tour reloaded the buses and headed to the Deer Lodge stop and then on to Thomas Herefords at Gold Creek, my physical condition deteriorated to a point that I was not able to go on to those stops, but Jill will fill you in on those stops in her editorial. As Jim Reed of the Midwest Cattle Services from Missouri said, "This is one of the good tours that I have been on," and Jim has been in this business for many, many years.

As great as many of the reputation herds in the U.S. are doing in their sales, there is a real feeling of almost desperation in the commercial industry, because of the falling prices, and as I read in an article in the *Wall Street Journal* and we quote, "Agricultural company Cargill profits rose 66% as lower costs for raising animals sparks sales." I would like to talk to one person in the cattle industry that can tell me they have had lower costs in raising their cattle. Every single item that we as ranchers and farmers purchase is higher than it was a few months ago and with the commercial calves bringing less than half of what they brought two years ago the commercial cattle industry is in a world of hurt.

Many people think that it is great news that we will be able to export beef to Japan, and that will be a real positive, but the next scattering news indicates that Brazil has now received authority to export beef to the U.S.!

(continued on page 10)

L BAR W Cattle Company Sidwell Ranch

We are proud to present our first production sale

March 1st, 2017

**at the Sidwell Sale Barn
north of Columbus, MT**

**Featuring outstanding horned and polled hereford
yearlings, two year old bulls, and select females.**

Carl Loyning
406-328-4095 • 406-425-2484(c)
cdloyning@gmail.com
www.lbarw.com

Richard Sidwell
406-322-4425 • 406-861-4426(c)
sidwell@sidwell-land.com
www.sidwell-land.com

MOHICAN WEST BULL SALE

MONDAY, NOVEMBER 14, 2016 • 1:00 PM

SELLING 60 BULLS

Auctioneer: Joe Goggins // (MST)
at the Ranch, Laurel, MT

CED	3.8	SC	1.0
BW	0.6	CARC	70
WW	53	FAT	0.012
YW	88	REA	0.61
M	24	MRB	0.20
MG	50	BMI	\$ 22
CEM	3.6	CEZ	\$ 19
MCW	88	BII	\$ 18
UDDR	1.19	CHB	\$ 30
TEAT	1.17		



TDP TAKE CHARGE 1C // 43580950 // BW 70 // WW 670
Sired by: Mohican Take Charge 417A ET

CED	-0.2	SC	1.1
BW	4.1	CARC	78
WW	64	FAT	-0.016
YW	110	REA	0.93
M	24	MRB	0.14
MG	55	BMI	\$ 21
CEM	1.6	CEZ	\$ 14
MCW	95	BII	\$ 17
UDDR	1.21	CHB	\$ 3
TEAT	1.20		



MOHICAN CROSSOVER 14C // 43580972 // BW 76 // WW 726
Sire: TDP Crossover Z400

CED	2.4	SC	0.9
BW	1.6	CARC	71
WW	58	FAT	0.024
YW	88	REA	0.59
M	24	MRB	0.12
MG	54	BMI	\$ 19
CEM	1.4	CEZ	\$ 16
MCW	88	BII	\$ 16
UDDR	1.23	CHB	\$ 28
TEAT	1.22		



TDP TAKE CHARGE 28C // 43580827 // BW 75 // WW 670
Sired by: Mohican Take Charge 417A ET

CED	0.8	SC	0.9
BW	3.2	CARC	69
WW	53	FAT	-0.003
YW	92	REA	0.75
M	29	MRB	0.24
MG	55	BMI	\$ 19
CEM	1.8	CEZ	\$ 15
MCW	104	BII	\$ 16
UDDR	1.31	CHB	\$ 31
TEAT	1.27		



MOHICAN HYTEK 414C ET // 43588385 // BW 88 // WW 701
Sired by: TH 113W 11X Hi-Tech 17A

CED	-0.2	SC	0.6
BW	3.0	CARC	61
WW	45	FAT	-0.001
YW	81	REA	0.50
M	30	MRB	0.15
MG	52	BMI	\$ 14
CEM	1.0	CEZ	\$ 13
MCW	103	BII	\$ 11
UDDR	1.27	CHB	\$ 24
TEAT	1.24		



MOHICAN HYTEK 417C // 43588387 // BW 92 // WW 749
Sired by: TH 113W 11X Hi-Tech 17A

CED	0.8	SC	0.9
BW	3.0	CARC	67
WW	50	FAT	-0.001
YW	88	REA	0.64
M	29	MRB	0.17
MG	54	BMI	\$ 18
CEM	1.8	CEZ	\$ 15
MCW	104	BII	\$ 15
UDDR	1.31	CHB	\$ 28
TEAT	1.27		



MOHICAN HYTEK 422C // 43588394 // BW 85 // WW 805
Sired by: TH 113W 11X Hi-Tech 17A

MW MOHICAN WEST

Conard & Nancy Stitzlein, Owners
Terry Powlesland, Mgr.
Office phone and fax (406) 633-2600
(406) 633-2810 • Cell: (406) 670-8529
E-mail: mohicanw@yahoo.com

3100 Sportsman Park Rd.
Laurel, MT 59044
Catalog may be viewed online at
www.herefordamerica.com or
www.mohicanpolledherefords.com

WWW.MOHICANPOLLEDHEREFORDS.COM

Going to the SD Excellence Sale Saturday, November 12 – Brookings, SD with 2 Heifers & 1 Steer



Lot 10

ESF 3253 Dominette 659

4/5/2016 // 43684963 // Polled
Sire: Blacktop Timeless 3253

This April heifer is sired by one of the best calving ease bulls we have ever used. He stamps every one of them with this same sweet front end and swooping belly. The kind that will get you under the backdrop.



Lot 9

SH ESF Queen Kahuna 623 ET

3/21/2016 // 43726990 // Polled
Sire: Delhawk Kahuna 1009 ET

There is only one way to describe this one. **STOUT!** This heifer has had our eye since birth. She combines untypical muscle mass, a big hip, and rib to match.



Lot 40

658

4/5/2016 // 43684953 // Polled

Sire: CSC 8Y Powell 41

Whether it's your first year showing or your last this one's disposition will make for an enjoyable summer. He is the perfect state fair sized steer and definitely has all the right pieces to make a great one. Not to mention some great hair.

EGGERS

Southview Farms

Tim & Philip Eggers
25748 476th Ave.

Find us on
Facebook



Sioux Falls, SD 57104-6513

Cell: (605) 351-5438 – Phil's

Email: ESFherefords@aol.com



An elite offering of
Hereford & Angus Bulls,
plus select females.

Saturday, March 11, 2017

CONGRATULATIONS



THANKS TO THE MYERS FAMILY for doing such a good job with the steer we sold in last year's Excellence Sale! Molly had Champion Steer in the South Dakota State Fair Hereford Steer Special and Reserve Champion in the Futurity.

Watch for this year's Excellence Sale consignment - from the same cow family and sired by an 88x son.

PESKEY FARMS

21967 411th Ave
Iroquois, SD 57353
email: peskeyfarm@gmail.com
Mike: 605-350-5788
Lori: 605-350-1015

RV HOMESTYLE 5611



Grand Champion Bull at the South Dakota State Fair

NJW 73S W18 Hometown 10Y ET son out of 719T daughter. Thank you to our nephew Jeremiah Johnson for all his hard work that resulted in a successful show season.

Look for our South Dakota Excellence Sale offerings!

- Heifer out of RV The Consultant 2921
- Steer sired by Times Up

PRODUCTION SALE IS MARCH 4TH, 2017

Selling 50 bulls and 25 Registered heifers and F1 baldy heifers



20025 399th Ave . Huron, SD
Home: 605.352.5530 email : ravinecr@santel.net



RavineCreekRanch

ravinecreekranch.com

South Dakota Excellence SALE

Saturday,
November 12, 2016

33 Fancy Heifer Prospects ~ 26 Showy Steer Prospects ~ 3 Powerful Bred Heifers

South Dakota
State University
Animal Science Arena
11:30 a.m. (cst)
Brookings, SD

Auctioneer:
Chisum Peterson

This sale will be broadcast live on the internet.
DVAuction
Broadcasting Real-Time Auctions
www.DVAuction.com
Michael Blume, Rep.,
605-870-0052



LOT 3



LOT 10



LOT 38



LOT 57

FRIDAY, NOVEMBER 11, 2016

SDHA Annual Meeting ~ 1:00 p.m. ~ Animal Science Arena
Social, Banquet and Silent Auction ~ 6:00 p.m. ~ Days Inn

Silent Auction throughout the evening.
Proceeds go toward the Heifer Grant program.

SATURDAY, NOVEMBER 12, 2016

SDJHA Meeting ~ 10:00 a.m. ~ Animal Science Arena
SD Excellence Sale ~ 11:30 a.m. ~ Animal Science Arena

SALE DAY PHONES

Art Handel, cell 605-391-8233
Marc Hotchkiss, cell 605-490-1513
Levi Landers, cell 308-730-1396

HEADQUARTERS HOTEL - DAYS INN

For reservations: 605/692-9471. Mention SDHA block
to get rate of \$94.50. Reserve by October 21.

SPECIAL REPRESENTATIVES

Mark & Jeanne Johnson,
SDHA Manager, 605-957-5036
Jill/Marc Hotchkiss, Hereford America,
Marc cell: 605-490-1513,
Jill cell: 605-490-1409
Art Handel, Handel Marketing,
605-399-9278 or cell 605-391-8233
Levi Landers,
American Hereford Association,
308-730-1396
Jeff Kapperman,
Tri State Neighbor, 605-940-5104
Jim Scheel,
Cattle Business Weekly, 605-545-1521
Michael Blume,
DVAuction, 605-870-0052



LOT 58

For more information or catalog contact:

SOUTH DAKOTA EXCELLENCE SALE COMMITTEE

Lori Peskey, 605-350-1015 ~ peskeyfarm@gmail.com
Matt Zens, 605-310-5782 ~ mattzens@yahoo.com
Michael Blume, 605-870-0052 ~ blumeherf@yahoo.com
Mark & Jeanne Johnson,
SD Hereford Assn. Managers,
605-957-5036 ~ jeanne.johnson@yahoo.com

*Attention
Juniors!*

**\$600 GRANTS
GIVEN AWAY TO
SELECTED YOUTH TO
PURCHASE HEIFERS
IN THIS SALE.**

Applications are available by
calling 605-957-5036
or online at:
southdakotaherefords.org.

Online catalog at: www.southdakotaherefords.org

Proof is in the Performance

VCR 109 KATNISS 529C

PURCHASED BY: HANNAH WILLIAMS
Sired by: CATAPULT

- Champion Hereford Heifer - 2016 NE State Fair 4-H Show
- Reserve Champion Hereford Heifer - 2016 NE State Fair Open Junior Breeding Show
- Reserve Champion Polled Heifer - 2016 NJHA Owned Show

VCR 347A JIMMY 549C

PURCHASED BY: QUIN RUTT
Sired by: VCR 993W VALUABLE 347A (VINCENT 993W SON)

- Reserve Champion Futurity Steer - 2016 NJHA Futurity Show - Won \$700 for Reserve
- Sold in the 2015 Cornhusker Classic Show Steer & Heifer Sale in Grand Island

Valley Creek Ranch

*Selling Steers & Heifers in the Cornhusker Classic Sale
Fonner Park - Grand Island, NE - November 20, 2016*

Owners: Scott & Judy McGee Herdsman: Blake McGee
Fairbury, NE
Scott Cell: 402-300-2659 Blake Cell: 402-310-8881
www.valleycreekranch.net

Byron's Editorial...

(continued from page 6)

One of the solutions to the current glut in the meat industry is probably for the American people to help us eat our way out of the meat glut, but until companies like Cargill, will sell the meat at a price the average American can afford, it appears to me that the future of the meat industry is questionable, as the beef consumption is down in the U.S., mostly because of retail price. The total greed we are seeing in parts of the meat industry must change or it appears to me that we are in for a long

term adjustment. In my 86 years of living on a livestock producing ranch I don't remember many times when our financial future looks more uncertain, for our young people that are trying to make a living, in the agricultural industry. But with that said, I am still going to put the best productive cattle in our commercial herd that I can find, hoping there will be a positive price future for them in the upcoming times.

My wish for you is to have a nice Thanksgiving and a joyful Christmas, and please consider eating Hereford beef this year, for these events.

— BB



Heifers on display at Feddes Ranch, Manhattan, MT during the Montana Hereford Tour.

2017 South Dakota Hereford Directory

Ad Materials Due by Nov. 17

The 2017 South Dakota Hereford Directory will be printed in December, ahead of most of the production sales. Adherence to the ad deadline of November 17th is important in order to get the book published on time. Memberships have to be paid by Nov. 12th to SDHA mgrs. Mark and Jeanne Johnson in order to be in the membership listing. Advertising is open to anyone. SDHA members get a reduced advertising rate in the directory.

Premium pages such as the back page, center spread, inside front, inside back, etc., will be auctioned at the SDHA Banquet in Brookings, SD on November 11. If you are unable to attend and would like to bid on a page please contact Jill Hotchkiss.

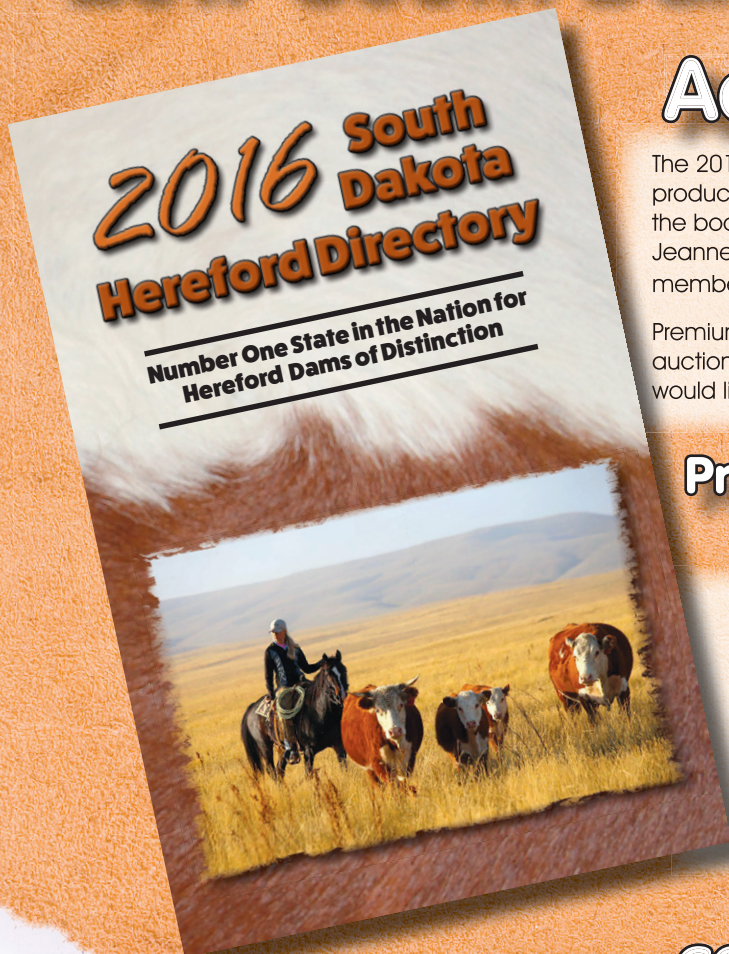
Premium Pages Auctioned at SDHA Banquet NOVEMBER 11

AD RATES:

	SDHA MEMBER	NON-MEMBER
Full page	\$275	\$325
2/3 page	\$190	\$225
1/2 page	\$150	\$175
1/4 page	\$90	\$100
1/8 page	\$45	\$50
Photos: \$5 each, black and white / \$10 each 4-color		
COLOR RATES: 1 Standard color: \$35.00 plus \$5 per photo (B&W)		
4-Color: \$100 plus \$10 per photo		

CONTACT:

Jill Hotchkiss • 605/866-4495 or 605/490-1409 (cell)
jhb@herefordamerica.com
13823 Beaver Creek Place, Reva, SD 57651



National Hereford Feedout, Going Again

By Tom Granzow

The National Hereford Feedout (NHF) got fired up again in December of 2015. After a few years of high calf prices, it looks like we are headed into a time where retained ownership will be a viable option for getting the most out of our calves. The test concluded in July of 2016 and once again it showed that the Hereford breed produces the type of cattle that "fit" the beef industry.

A couple qualifiers need to be brought up here. It seems that the packing industry is once again driving the market. To get the tonnage required, the packers are asking for more days on feed. We have all seen that the slaughter weights have

It seems that the packing industry is once again driving the market. To get the tonnage required, the packers are asking for more days on feed...

The NHF cattle were caught up in this, yet they still performed admirably and did our breed proud.

gone up in 2016 and the end of 2015. The NHF cattle were caught up in this, yet they still performed admirably and did our breed proud. I had a feed yard manager tell me that he has learned that he can feed these white face cattle those extra days and not have to worry as much about Yield Grade penalties. He told me that doesn't necessarily apply to some other cattle, as with their pursuit of marbling without keeping up with muscle, they have tended to put on more backfat relative to muscle. This brings on more Yield Grade 4s and 5s. Also, with COOL going by the wayside, the packers can once again take the extra fat put on in those added days and mix it with lean trim being imported from foreign sources and market the extra fat for more money. As you will garner from the test results, I am not making excuses! I am simply stating the facts of the marketing being more or less forced on us by the packing industry. The facts are that the Hereford and Hereford sired cattle in the test did quite well in spite of the marketing disadvantage in the industry today, once again proving that Hereford cattle are a big plus to producers, and we should be promoting the white face to a mostly black national cow herd as such.

This test was conducted at Royal Beef near Scott City, KS. Thank you to the crew there, especially Mark Lampe, for all of their work. The Kansas yard average that is used in comparing the NHF cattle to the industry are a compilation of data from eight yards in Kansas. The yards included are: Brookover Ranch Feed Yard, Deseret Cattle Feeders, Hoxie Feedyard, HyPlains Feedyard,

Kearney County Feeders, Poky Feeders, Pratt Feeders, and Supreme Cattle Feeders.

The 2015-16 National Hereford Feedout had several participants. They were Bookcliff Herefords from Russell, KS, KEG Hereford Ranch from Valentine, NE, Shumaker Polled Herefords from Wetmore, KS, Jake Betts from Dorrance, KS, Greg Carey from Russell, KS., Dr. Joe Butler, Valentine, NE., Kyle Baker, Rosalia, KS., Dan Binder, Inman, KS., and Mike Orpin, Inman, KS. Thank

you to these breeders for putting their cattle on the line for the Hereford breed. They learned more about their cattle and their breeding program and are also doing this in a way that enhances the breed, promotes the marketing of Herefords, and proves our worth in the industry.

Now, just how did these Hereford cattle do? First off, these calf feds were on feed for an average of 200 days, with a range of 187 to 218. In the performance traits, the Average Daily Gain

was 3.63 with a range of 3.33 to 4.08. Excellent gain considering the days

The NHF cattle consumed an average of 4.97 lbs. of feed per pound of gain compared with the average of 5.98. We smoked 'em on this one. That shows a 17% advantage to the Hereford and Hereford sired cattle at the feed bunk.

(continued on page 12)

Cornhusker Classic Show Steer & Heifer Sale

*Producing Champions...
yet another Cornhusker Tradition!*



Champion Futurity Heifer

Purchased by: Malina Lindstrom, Elm Creek, NE
Consigned by: Tracy Cattle Co., Wellfleet, NE



Champion Futurity Steer

Purchased by: Levi Farr, Moorefield, NE
Consigned by: Whitney Steckel, Taylor, NE



Reserve Champion Futurity Heifer

Purchased by: Cooper Lindstrom, Elm Creek, NE
Consigned by: Whitney Steckel, Taylor, NE



Reserve Champion Futurity Steer

Purchased by: Quin Rutt, Campbell, NE
Consigned by: Valley Creek Ranch, Fairbury, NE

Sunday, November 20, 2016 - 12:30 PM
Fonner Park - Sheep Barn - Grand Island, NE

Each animal sold in this sale will be eligible for the Nebraska Futurity Junior Show on June 10, 2017 in Broken Bow, NE

Champion Futurity Heifer & Steer win \$1,000 in cash prizes
Reserve Champions win \$600 each

For sale catalog, calf videos and consignor information visit: www.nebraskaherefords.com

DVAuction
Broadcasting Real-Time Auctions

Sale Sponsored by: **The Nebraska Hereford Association**

NHF...*(continued from page 11)*

on feed. The Kansas Yard Average for cattle on feed marketed at the same time was 3.70 with an average days on feed of 155. As you can see, the Hereford calves gained within a whisker of the shorter day cattle, proving their viability in an upside down marketing cycle. In pounds of feed per pound of gain, the NHF cattle consumed an average of 4.97 pounds of feed (dry basis) per pound of gain, with a range of 3.99 to 5.58. The corresponding Kansas Yard Average was 5.98 pounds of feed per pound of gain. We smoked 'em on this one. That shows a 17% advantage to the Hereford and Hereford sired cattle at the feed bunk. And that is comparing us to the shorter day cattle once again. So actually it could have been more. This was also reflected in the comparative cost of gain.

The NHF calves had a total cost of gain of \$61.10 dollars per hundred-weight, with a range of \$49.24 to \$69.89. The Kansas Yard Average for cost of gain was \$77.46. So the Hereford calves reflected a whopping 21% advantage in total cost of gain. Not only did they convert feed better, but in all other costs, they beat the yard average. This would include medicine costs, thus showing that the Herefords were healthier, had a lower death loss, and withstood the elements better than the



average. Something I find interesting in this data is that the Hereford cattle that were at the high end of the range in feed conversion and cost of gain were STILL significantly under the yard average for these traits. Efficiency seems to be a trait that we have nailed. More later.

We fed well and made money at the bunk, so what. How do we stack up in the carcass traits. Quite well, thank you. Here are the results. The average slaughter weight on these calves was 1316 pounds, with a range of 1231 to

1479. This compares to 1424 pounds for the Kansas Yard Average. Seems like most of the really big cattle were north and south of Kansas. Don't know why. Our hot carcass weight was 803 pounds, with a range of 626 to 1013. Very acceptable by industry standards. This

calculated to an average dressing percent of 61%. Also quite acceptable. Our average Yield Grade was 3.20 with a range of 1.7 to 5.8. I should also say that we refused to use any of the short term beta block-

ers (ractopamine) since we wanted our results to be as close to pure as we could. The normal implants were used.

In the actual carcass data, these Hereford and Hereford-sired cattle did well. The average Rib Eye Area was 13.25 with a range of 10.3 to 15.8. Backfat measurements were in a range of .12 to 1.24 with an average of .57. Our average marbling score was 447 with a

Once again, this test group shows that the Hereford breed makes it's living with efficiency. A 21% advantage on cost of gain equates to about \$105 dollars on 650 pounds of gain.

range of 300 to 721. For the long feeding period, it is apparent that these calves did very well. The final Quality Grade came in at 1% Prime, 79% Choice, and 20% Select. Excellent results, and definitely a marketing tool for the Hereford breed. Congratulations to the breeders involved.

So, how do we sort through all this stuff and come to any conclusions. Certainly this data will help the breeders involved make quality breeding decisions individually, but what can we draw from this as a breed. Once again, this test group shows that the Hereford breed makes its living with efficiency. A

Something I find interesting in this data is that the Hereford cattle that were at the high end of the range in feed conversion and cost of gain were STILL significantly under the yard average for these traits. Efficiency seems to be a trait that we have nailed.



North Star Classic Hereford Sale

Saturday, Dec. 3rd, 2016 • 3 pm

ND Winter Show Complex, Valley City, ND

We will be offering approximately

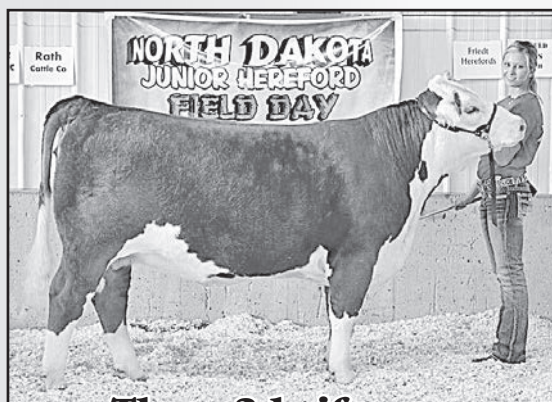
20 Fancy Heifer Calves and Several Bred Heifers

The donation heifer is provided by Topp Herefords, Grace City, ND.

This sale will be broadcast live on the internet.

DVAuction

Sale auctioneer:
Andy Mrnak



These 2 heifers were sold in the 2015 NSC Sale.

Jaime Lundquist - Hampden, ND
Champion Comeback Heifer



Kasi Holm - Forbes, ND
Reserve NSC Comeback Heifer

For more information or a catalog please contact:

Joana Friesz, Sale Manager, 701-400-8744

joana@northlandinsuranceagency.com

Open Hereford Show

Fri., Dec. 2nd - 8:00 am

Annual Meeting - 3:00 pm

NSC Cattlemen's Elite Classic
Banquet and Sale - 7:00 pm

Featured Hereford lots
consigned by Topp Herefords
and Baumgarten Herefords.

NSC Hereford Sale

Sat., Dec. 3rd - 3:00 pm

Annual Banquet - 6:00 pm

Jr. Hereford Show

Sun., Dec. 4th - 8:00 am

Check out our website northdakotaherefords.com for updated info.

(continued from page 12)

21% advantage on cost of gain equates to about \$105 dollars on 650 pounds of gain. In the marketing climate that we are moving into, this is very significant. This is true in any phase of the feeding of Herefords, from efficiency at the cow herd end or the actual feed lot phase. At every turn of the beef industry, this efficiency is what puts money in the producers pocket.

While some breeds are pushing efficiency through phenotype, very unreliable, we as a breed can and should be pushing our efficiency through our

While some breeds are pushing efficiency through phenotype, very unreliable, we as a breed can and should be pushing our efficiency through our genotype.

genotype. As a breed, we do not have to visibly say, "She's efficient, a real belly dragger." We can look at cattle that still perform and have a performance look to them and state unequivocally that they are efficient. Why? Because we possess it in our very genome. It has been proven time and time again through trials like National Hereford Feedout, Genetic Outreach Program, the Olsen studies, Triple A and others. Now let's promote it.

That said, these cattle also are proving that many myths about Herefords are being, and have been dispelled. Who would have thought 20 years ago that a set of Hereford steers (calf feds) would have graded 1% Prime, 79% Choice, and had an average Yield Grade of 3.2? Congrats to these participants for enhancing their carcass traits without sacrificing the performance and bred in efficiency that makes our living. Let's follow these guy's lead and not give up anything for carcass traits. We have proven that we can have it all. We have not sold out our breed's quality traits and performance efficiency to fit a packing industry that moves all around the marketing target board and rarely pays for it.

We have proven that we can have it all. We have not sold out our breed's quality traits and performance efficiency to fit a packing industry that moves all around the marketing target board and rarely pays for it.

Other things that are being proven positive for Hereford are health issues. Zero death loss and very little time in the hospital pens sure didn't hurt the efficiency of these calves when compared to the yard average. It also is a feather in the hats of these producers in managing these calves very well at home before the trial started.

If you are interested in participating in a National Hereford Feedout, the Kansas

(continued on page 14)



FRIDAY, NOVEMBER 18, 2016

Medicine Hat, Alberta, Canada



Dwane Merwik
SCOTT PHOTOGRAPHY

Selling 36 Long Yearling Bulls including:

17 Horned Hereford • 6 Polled Hereford • 11 Red Angus
Plus: 3 Hereford Bred Heifers • 2 Hereford Heifer Calves



XTC 79Y IRON MAN 112C

#C03012209 • DOB: 25/04/2015
BW 91#; ADJ WW 650#; ADJ YW 1001#
SIRE: SNS 5S STANMORE 79Y
BW 5.5; WW 52.3; YW 80.5; M 17.2;
REA .19; MRB -.01



XTC 5X TRITON 127C

#C03015202 • DOB: 07/05/2015
BW 91#; ADJ WW 730#; ADJ YW 1094#
SIRE: BBSF 52U ALTA'S UNION 5X
BW 5.5; WW 58.3; YW 98.9; M 21.3;
REA .43; MRB .13



XTC 40W THOR 70C

#C03012191 • DOB: 09/04/2015
BW 94#; ADJ WW 743#; ADJ YW 1155#
SIRE: LBH 157K RIBSTONE 40W
BW 5.5; WW 57.5; YW 95.9; M 33.6;
REA .11; MRB .23

Byron & Carolyn
Templeton

Home: 306.295.3357

Byron Cell:
403.308.9971

Eastend, Sask.
xtcranches@gmail.com

XTC RANCHES

WWW.XTCRANCHES.COM
facebook/XTCRANCHES

Travis & Jocelyn
Wasko

Home: 306.295.4000

Travis Cell:
306.295.7246

(continued from page 13)

Hereford Association will once again sponsor a test at Royal Beef at Scott City, Kansas, starting in December. The arrival dates are the first full week of December, beginning on the 5th. The stipulations are that you enroll at least 5 steers that are CHB qualifiers, but we will test as many as you like. The cost is \$50 per consignor and \$5 per head tested.

For more information, contact Tom Granzow, 765 South 3000 Road, Herington, KS 67449. Phone numbers are 785-466-2247, 785-466-6790 (cell) and email is kansashereford@tctelco.net. If there is enough interest, we will also offer a test starting in February for those that would rather feed more of a yearling type. I must also interject here that the American Hereford Association, with its new leadership, is once again getting involved with this program and using the carcass and performance data

as part of our performance program. Hat's off to Jack Ward, Trey Befort, Shane Bedwell, and Stacy Sanders for recommitting the AHA to this program. They are doing a lot of work to take data gathered from the NHF over the years and implementing it into the data base. So your personal data gathered in the NHF would be eligible for you to enter into your database at AHA through the Form 7. Once again, thank you to all of the participants in the National Hereford Feedout and to Royal Beef.



GOPHER THE PURPLE SALE

DECEMBER 10, 2016 - HUTCHINSON, MN

DFH 920 69A
Rockette 5D
Reg.: 43700612
DOB: 1/3/16
Act BW: 85#
Act WW: 770#

WMS



DFH 5D was Williams Hilltop Farms pick of the DFH herd, that was sold in the 2015 Elite 8 Sale. She was selected by Augie Williams from the entire calf crop including ET calves at DFH. She is a dark cherry red, stylish heifer out of TH 122U 17Y Lombardi 69A. She is a well put together heifer with extension of her neck. She has the making to find her way to the donor pen. Study this pedigree, breed greats surround this calf: Lambeau 17Y • Boomer 29F • Bismarck 243R (SOD) • Boulder 57G. This is a rare opportunity to purchase an Elite pick of the herd. • Consigned by: Williams Hilltop Farms, 507/525-1429.



DFH 3Z 1B
Lady Stocker 29D
Reg.: 43700645
DOB: 2/16/16
Act BW: 96#
Act WW: 648#

A stylish show heifer in the making. A maternal, powerfully bred heifer that is double bred to calving ease sire TH 122 711 Victor 719T, a sire of distinction and a leader in the Hereford breed. DFH 29D was sired by DFH 2Z 144Y Bulls Eye B1, a home raised bull that DFH has used successfully on our heifers. Bulls Eye was sired by our herd sire TH 400U 72W Tundra 144Y, a combination of Primrose and Tundra cow families. The Primrose cow family has produced many great cattle including TH SHR 605F 57G Bismarck 243R (SOD).

Consigned by: Dose Family Herefords.

— 10 HEIFERS AVAILABLE PRIVATE TREATY —



DOSE FAMILY HEREFORDS

ALLAN & JOLEEN DOSE FAMILY
22836 HIGHLAND LANE
ARLINGTON, MN 55307
ALLANDOSE@FRONTIERNET.NET
P: 507-964-2138 C: 320-583-8002

BUILDING A FAMILY TRADITION ON MATERNAL COW POWER

Sale Roundup —

Churchill Cattle Co.
World Class Hereford Female Sale
Sept. 16, 2016
Auctioneer: Joe Goggins
Manhattan, MT

52 Bred Heifers — \$8,639
24 Heifer Calves — \$10,645
4 Donor Cows — \$4,750
2 Embryo Flushes — \$7,125
3 Cow/Calf Pairs — \$10,333
100 Straws Semen — \$99
85 Total Lots — \$9,047

Top Lots:

Lot 1, Churchill Lady 6297D ET, 3/13/16 by Golden Oak Outcross to Hoffman Ranch, Thedford, NE, \$50,000.

Lot 61, Churchill Lady 5276C ET, 3/13/15 by Golden Oak Outcross bred to Churchill Sensation to Iron Lake Ranch, Athens, Texas, \$41,000.

Lot 65, Churchill Lady 515C, 1/5/15 by KJ HVH 33N Redeem bred to SHF York 19H to Guy Bros. Farms, Castlewood, Virginia & Joe Skavadahl, Texas, \$35,000.

Lot 63, Churchill Lady 5131C ET, 1/14/15 by Churchill Yankee bred to LJS Mark Domino 1321 to W4 Ranch, Morgan, TX, \$33,000.

Lot 2, Churchill Lady 6226D ET, 2/26/16 by Golden Oak Outcross to Harrison Cattle Co., Arapaho, OK, \$21,000.



Churchill Topper — Churchill Lady 6297D ET by Golden Oak Outcross sold to Hoffman Ranch, Thedford, NE, for \$50,000.

Mohican West & Guests Polled Hereford Sale

with Ehlke Herefords & McMurphy Cattle
September 22, 2016
Laurel, MT

Auctioneer: Dale Stith
Sale Managed By: Dale Stith & Midwest Cattle Service, Inc.

64 Females — \$4,846
1.5 Bulls Average — \$6,667
65.5 Total Lots — \$4,880

Top Lots:

Lot 6, Mohican Karen Z14, 1/31/12 by ANL C P606 Ulysses 35U, bred to NJW PMH 66X to DaKitch Farms, Ada, MN and Carl Olson, Argusville, ND, \$12,500. Her heifer calf by NJW 72N P606 Good Day, to River Valley Polled Herefords, Newburgh, Ontario,



Mohican — Auctioneer Dale Stith (left), Sale Manager Jim Reed and owner Conard Stitzlein on the auction block at the Mohican sale.

Canada, \$7,500.

Lot 17A, bull calf, Mohican Top Shelf 11D, 2/5/16 by TH 122 7M Victor, to Glenlees Polled Herefords, Arcola Sask., Canada \$8,250. His dam sired by TH 122 711 Victor, to Walker Polled Herefords, Morrison, TN, \$5,000.

Lot 47, LJE T719 Ms Braxton 031A, 3/14/13 by Harvie Raftsman 16R, bred to E 4L Schatzee Z712, to RSK Ranch, Brandon, Manitoba, Canada, \$11,000. Her heifer calf by E 4L Schatzee to Emmanuel Polled Herefords, Moses Lake, WA, \$3,500.

Lot 45, E 109Y Fancy D36, 2/10/16 by CRR 719 Catapult 109 to Iron Lake Ranch, Athens, TX, \$7,400.

Lot 46, E 2504 Sensational D66, 2/26/16 by Golden Oak Outcross, to Iron Lake Ranch, Athens, Texas, \$7,500.

Hoffman Ranch Female Sale
Sept. 26, 2016
Thedford, NE
Auctioneer: Rick Machado

Herefords
36 Bred Heifers — \$5,569
37 Heifer Calves — \$18,790
6 Donor Cows — \$12,000

Angus
2 Donors — \$16,500
9 Fall Open Heifers — \$6,611
9 Heifer Calves — \$16,555
6 Flushes — \$11,958

Top Hereford Lots:

Lot 1, H BL Miss Spice 613 ET, 2/22/16 by Perks 144U Right Track 2040 to Lanass Smith, \$125,000.

Lot 18, HFHF 4075 Rita 625 ET, 2/18/16 by HH Advance 4075B to Cottonwood Cattle Co., Dalhart, TX, \$100,000.

Lot 13, H AH W Kelly 6738 ET, 3/10/16 by TSR/CHEZ Full Throttle ET to Cottonwood Cattle Co., \$70,000.

Lot 15, H FHF 9116 Rita 11D ET, 2/3/16 by Pyramid 16W 110T 9116 to Churchill Cattle Co., Manhattan, MT, \$37,500.

Lot 94, UCC 6160 Kimberly 8001 ET (donor cow), 1/1/08 to Harrell Cattle Co., Carthage, IL, \$35,000.

Lot 16, H FHF 322 Rita 604 ET, 2/10/16 by CRR 109 Catapult 322 to Rafter L LLC, \$30,000.

(continued from page 14)

Top Angus:

Lot 45, Hoffman H/G Blackbird 620, 3/8/16 by EXAR Blue Chip 1877B to Udell Cattle Co., Sioux City, IA, \$80,000.

**Colyer Herefords 15th Annual Female Sale
October 1, 2016
Bruneau, ID**

**Auctioneers: Butch Booker,
Dustin Layton, & Kyle Colyer**

17 Open Heifers — \$17,573
22 Bred Heifers — \$6,000
3 Donor Dams — \$46,667
Half Herd Bull Int. — \$38,000
Frozen Embryos — \$1107
Semen per straw — \$340

Top Lots:

Lot 1, Donor Pick to Bar One Ranch, Eugene, OR, \$62,500, half interest.
Lot 2G, C 88X 7050 Ribeye Lady 4129 ET, 1/13/14 by NJW 98S R117 Ribeye 88X to Bowling Ranch, Blackwell, OK, \$62,500.
Lot 9, C KLC 5280 Kate 6104 ET, 1/10/16 by CRR 5280, to Trent Ray, Glencoe, OK, \$60,000.
Lot 87, C Bailees Miles 4312 ET, 3/18/14 by C Miles McKee 2103, to W4 Ranch, Morgan, TX, \$38,000.
Lot 4, C 1311 5280 Lady 6084 ET, 1/9/16 by CRR 5280 to David Smith, CO, \$35,000.



Colyer's sale topper was choice of two donors and sold for \$62,500 for half interest to Bar One Ranch, Eugene, OR.

**Iron Lake Ranch
Iron Clad Genetics III Sale
Athens, TX
October 8, 2016**

**Auctioneers/Sale Managers:
Dustin Layton &
Robert Schacher**

45 Females — \$9,363
14 Embryos — \$857
8 Bulls — \$5,544
1 pregnancy — \$9,000
1 Flush \$4,000

Top Lots:

Lot 4D, ILR 95T Lady Smiles 620ET, 2/25/16 by C Miles McKee 2103 ET to Bacica Ranch, Texas, \$77,500.
Lot 4A, C95T Lady Trust 4239 ET, 2/5/14 by NJW 73S M326 Trust 100W ET to Churchill Cattle Co., Manhattan, MT, \$40,000.

(continued on page 16)



**Selling at the
Go-Pher the Purple Sale
at Hutchinson, MN December 10, 2016**

KPH 10Y HOMEBOY 1628

P43683760, a Feb. 21 bull calf by Hometown 10Y.
Birth Wt. 85 lbs. Herd Bull prospect. DNA tested, Homo Polled, good eye pigment, dark red, good butt, terrific and balanced EPD profile.
BW 2.7; WW 57; YW 95; M 22; M&G 51;
SC 1.4; REA .57; MRB .37; CHB \$35



Dam of 1628T,
KPH ABBY 1106
P43193718
Dam is a good uddered,
top producing daughter of
PCR 286 MR Advisor 502R.

**KP H Krogstad
Polled Herefords**

Les Krogstad | Darin Krogstad
3348 430th St., Fertile, MN 56540 | 16765 Welch Shortcut,
(218) 945-6213 • (218) 289-5685 (c) | Welch, MN 55089
kph@gvtel.com | (651) 388-1013 • (651) 485-0159

Visit our website for more pictures and details on yardage options and guarantees.

www.krogstadpolledherefords.com



Don't Miss It!

**36th
Annual**

**Go-Pher
the Purple
SELECT SALE**

**SAT., DECEMBER 10, 2016
Sale at Noon • Hutchinson, MN**

Auctioneer:

Jim Birdwell
580-549-6636

Sales Staff:

Levi Landers
AHA - 308-730-1396
Bill Schermer
Midwest Beef Producer
641-425-2641
Alex Acheson
Minnesota Farm Guide
785-366-1185

This sale will be broadcast live on the internet.
DVAuction
Broadcasting Real-Time Auctions
Real time bidding & proxy bidding available.

**FRIDAY,
DECEMBER 9**

Annual Meeting:

McLeod County Fairgrounds 1 p.m.

Social Hour & Banquet:

Days Inn (former Victorian Inn)
Social 6 p.m. • Banquet 7 p.m.

A son of NJW Twenty Twelve 190Z
and is a Maternal brother to
TH 71U 719T Mr. Hereford 11X and
TH 71U 17Y Mountaineer 420A.



*Selling
over 45 lots*

including herd bull
prospects, heifer
calves, bred heifers
and bred cows.

Catalog available on the
DV Auction website
or go to
mnherefordbreeders.org

**Contact the sale
manager for more info:**
STEVE WOLFF 701-710-1574
swolff318@yahoo.com

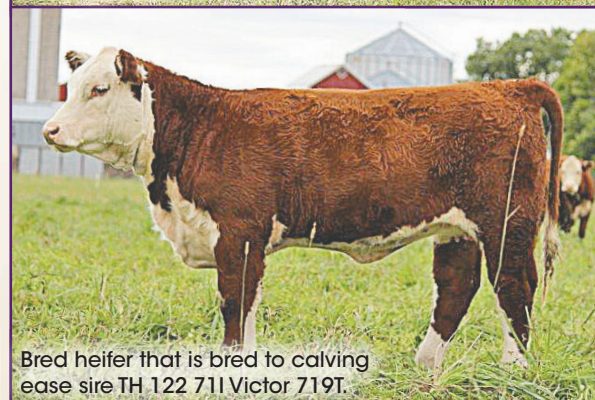
Sale Headquarters:

Days Inn (former Victorian Inn), Hutchinson, Minn.
Hwy. 7 W. — 320-587-6030 or 800-225-3297.

Ask for Hereford block of rooms for reduced rate by Nov. 11, 2016.



A daughter of JDH Victor 719T 33Z.



Bred heifer that is bred to calving
ease sire TH 122 711 Victor 719T.

(continued from page 15)



Iron Lake Topper — ILR 95T Lady Smiles 620ET by C Miles McKee 210 sold to Bacica Ranch for \$77,500.

Lot 14, ILR Lady Full Throttle 624ET, 3/3/16 by H/TSR/Chez/Full Throttle IT to Section 16, South Dakota, \$30,000, for 1/2 interest.

Lot 18, ILR X201 Lady Smiles 630, 3/1/16 by C Miles McKee 2103 ET to Bacica Ranch, \$20,000.

Lot 23, ILR Lady Smiles 562C, 3/28/15 by C Miles McKee 2103 ET, to Golden Oak and Alan Marshall, Canada, \$20,000.



Guy Colyer (left), Bruneau, ID and Pete Atkins, Tea, SD at the Iron Lake sale talking cattle and Yankees.

Lot 4, RPH Maiden 95T, 3/23/07 by SHF Phoenix M33 P68 (dam of C ETF Wildcat 4248 and top) to Sierra Ranches, California, \$17,500.

Hereford Harvest
October 14, 2016
Vibank, SK
Auctioneer: Chris Poley
Sale Management:
T Bar C Cattle Co Ltd.

19 Bred Females — \$2,818
18 Heifer Calves — \$2,972
3/4 Bull Calves — \$4,000
1 Cow/ Heifer Calf Pair — \$5,700
38.75 Lots — \$3,012.90

High Selling Bred Female:

Lot 35A, HMS HCF 13X Cherry Coke ET 93C by Hi-Cliffe WLB Sammy 13X to NCX Polled Herefords, Brosseau, AB, \$5,000.

High Selling Heifer Calf:

Lot 38, GRLZ Miss Tap 75D by GRLZ Tappin' 39B to Haroldson's Polled Herefords, Wawota, SK, \$5,100.

High Selling Bull Calf:

Lot 1A, Kirby LonePine Valyrian SOD by ANL A XLP Action ET 75Z to Velvetvue Polled Herefords, Rosthem, SK, \$4,000 (3/4 Interest).

High Selling Cow/ Heifer Calf Pair:

Lot 5 & 5A, Kirby-Lone Pine Connie ET 40Y by PW Victor Boomer P606 was purchased by Roger and Joan Procyk, Fillmore, SK, \$3,800 and her calf Kirby LonePine Connie 40D by

Remitall-West Game Day ET 74Y to Chris Adie Holsteins, Vibank, SK, \$1,900.

C&T Cattle Co. & Guests
Take The Next Step
October 15, 2016
Kisbey, SK
Auctioneer: Chris Poley
Sale Management:
T Bar C Cattle Co Ltd.

27 Bred Females — \$4,183
11 Heifer Calves — \$2,873
1 Cow/ Heifer Calf Pair — \$10,750
39 Lots — \$3,982

High Selling Bred Females:

Lot 6, C&T 106A Nessa 26C by MHPH 521X Action 106A to Medonte Highlands Polled Herefords, Mississauga, ON, \$10,000.00

Lot 15, C&T 281 Dara 75C by Mochican Stroker 281 to Aywon Polled Herefords, Wauchope, SK, \$10,000.

Lot 34, PCL Starlet 118U ET 64C sired by MHPH 101S Umpire 118U to River Valley Polled Herefords, Newburgh, ON, \$10,000.

High Selling Heifer Calf :

Lot 32, PCL 8Y Wynona 440 by NJW 73S Homegrown BY ET to Wascana Cattle Co., Regina, SK, \$5,000.

High Selling Cow/ Heifer Calf Pair:

Lot 25 & 25A, Twin-View 76Y Phoebe 64A by GHC CT Samson 76Y to Crittenden Bros. Polled Herefords, Imperial, SK and Lakes Ranch Ltd., West Vancouver, BC, \$7,000 and her calf Twin-View 99W Erin Margaret 1 D by McCoy 30N Applause ET 99W to Rafter U Herefords, Osage, SK, \$3,750.

Blair Athol/Haroldson's and Friends Sale
October 16, 2016
Arcola, SK
Auctioneer: Chris Poley
Sale Management:
T Bar C Cattle Co. Ltd.

1 Cow/Calf Pair — \$8,800
54 Bred Heifers — \$4,354
15.5 Heifer Calves — \$6,803
1 Embryo Lot — \$4,200
70.5 Live Lots — \$4,955
3 Embryos — \$1,400

High Selling Bred Heifer:

Lot 1, Blair-Athol 0220 Secret 162B by Boyd Masterpiece 0220 to Lyle Cowan, Gainsborough, SK, \$13,500.

Lot 63, Haroldson's Jane 48V 40C by Haroldson's WLC Rhino ET 48V to Blairs.Ag Cattle Company, Lanigan, SK, \$12,500.

High Selling Heifer Calf:

Lot 56, Haroldson's Roxy 48V 11D by Haroldson's WLC Rhino ET 48V 475Z to Remi Mitchell, Francis, SK, \$21,000.

Lot 1, Blair-Athol 7B Marvel 20D by Remitall-W Start Me Up ET 7B, ½ interest no possession to Rae Mahaffey, St. Mary's, ON, \$11,000.

High Selling Cow/Calf Pairs:

Lot 61, Haroldson's Shaundra 4T 51Y sired by Haroldson's WLL Anchor 4T to KLR Polled Herefords, Maple Creek, SK, \$5,300. Lot 61A, Haroldson's SCC Shaundra 14D by SHF Tahoe R117 T100 to Jody Flaig, Two Hills, AB for \$3,500.00

ANL Polled Herefords & Guests
October 15, 2016
Steelman, SK

Auctioneer: Chris Poley
Sale Management:
T Bar C Cattle Co Ltd.

21 Bred Heifers — \$4,779
22 Heifer Calves — \$6,961
3 Cow/Heifer Pairs — \$6,483
46 Lots — \$5,934

High Selling Bred Heifer:

Lot 57, BNC 201A Nellie 308C sired by BNC W18 Field Marshal 201A was purchased by BnC Polled Herefords, Chicago, IL for \$11,500.00

High Selling Heifer Calves:

Lot 54, BNC Glenlees 142 Chantel 1D by TH 512X 719T Playmaker 142 to Jensen Bros., Courtland, KS, \$40,000. Lot 49, Blair's Spirit Queen 701 D by NJW 73S W18 Downhome 212ET to Iron Lake Ranch, Athens, TX for \$17,500.

Lot 56, BNC Glenlees 429 Nellie 71 D by KJ 647U Redeem 429Y to Blairs. Ag Cattle Co., Lanigan, SK, \$16,000.

High Selling Cow/ Heifer Calf Pair:

Lot 66 & 66A, BNC 1121Y MS Firefly 302A by MHPH 118U New Yorker 1121Y to Kurt Trefiak, Edgerton, AB, \$5,500 and her calf BNC Glenlees 201 Firefly 93D sired by BNC W18 Field Marshal 201A by Lane Newell, Carlyle, SK for \$2,300.

The Berry's
October 17, 2016
Cheyenne, WY
Auctioneer: Lynn Weishaar

54 Bulls — \$4,769

Top Lots:

Lot 18, B Pi Domino 18C, 3/12/15 by CL 1 Domino 314A to Schaefer Ranch, Morrill, NE, \$11,500.

Lot 33, B Pi Domino 33C, 3/21/15 by CL 1 Domino 314A to Warren Ranch, Cheyenne, WY, \$7,000.

Lot 27, B Pi Domino 27C, 3/21/15 by CL 1 Domino 314A to PR5 Ranch, Wheatland, WY, \$6,750.

Lot 30, B Pi Domino 30C, 3/21/15 by CL 1 Domino 314A to Chamberlain Ranch, Douglas, WY, \$6,750.

Lot 8, B Pi Domino 8C 3/3/15 by CL 1 Domino 314A to Schaefer Ranch, \$6,750.

Lot 116, B Up Advance 116C, 5/11/15 by UPS Advance 2622 to Wade Allnut, Walden, CO, \$6,750.

Lot 11, Mister Pi 11C, 3/10/15 by CL 1 Domino 314A to Russ Wedemeyer, Cheyenne, WY, \$6,750.

BAUER HEREFORDS

OFFERING ALL 2016 SPRING
BORN FEMALES FOR SALE OUT
OF THESE TOP MATERNAL SIRE:

JNHR DIAMOND ET 414B
CL 1 DOMINO 9125W 1ET
JA L1 DOMINO 1602Y
FH L1 DOMINO 023
FH L1 DOMINO 261 ET
GB L1 DOMINO 321

Please visit
www.bauerherefords.com
for pictures, pedigrees,
EPDs, and videos.

ANNUAL
BULL SALE
APRIL 9, 2017

BAUER La Valle, WI
HEREFORDS
Gabe Bauer • 608-333-6192

FENTON HEREFORD RANCH INC. FE **FALL PRODUCTION SALE** NOVEMBER 19, 2016



FE 232Z EMPEROR 39C



FE 18Y RED RIBSTONE 308C



FE 24U RED SKYLINE 99C



ZZB 74Z RED DANDY 84C



SAINT APOLLO COLT



FE 199Y FRONTLINE 254C



FE 199Y FRONTLINE 98C



**8 YR OLD SALE GELDING -
BLUEBOY QUINCY GRANDSON**

2016 SALE OFFERING

60	BULLS (HORNED & POLLED)	100	COMMERCIAL
55	REGISTERED		BRED HEIFERS
	BRED HEIFERS	4	BROKE RANCH
			GELDINGS
		15	FANCY FOALS



B

Al & Lori Fenton
Becky & Curtis Snethun
Ray-Lynn & Kacee
 Phone/Fax: 780-754-2384
 Cell: 780-842-7806

Conrad & Janel Fenton
Dalee, Prior, Emerson & Beau
 Phone: 780-754-3321
 Cell: 780-209-3600

Blair & Jessica Fenton
Gray, Tayva & Laney
 Phone: 780-754-2891
 Cell: 587-281-0900

Email: fentonherefordranch@gmail.com • Box 479, Irma, AB T0B 2H0 • www.fentonherefordranch.com
 7 miles East of Irma on Hwy. #14 or 11 miles West of Wainwright - Look for the Hereford Sign

TAKE ADVANTAGE OF THE LOW CANADIAN DOLLAR AND RECEIVE LARGE DISCOUNTS OFF ALL PURCHASES!

Bar JZ...

(continued from page 1)

prior to departing for World War II. Upon his return in 1945, two cows and one bull remained and he was ready to be a rancher. This was the beginning of a long and prosperous time in the Hereford business for John, his wife Dorothy and Bar JZ Polled Herefords. Bar JZ is currently under the direction of John's son Don, wife Peg and grandson Seth. At 103 years old John, still checks in on the ranch and cattle from time to time.

A true family business

Each generation gained their start with Polled Herefords as a result of the generosity of their parents. Don was gifted a bred heifer at 10 years old, and Seth as well. Seth received an extra boost in starting his herd while in high school, by winning the National FFA Essay Contest — the award a Polled Hereford heifer donated by Dirt Road Farms, Tennessee.

The Zilverberg's is the true epitome of a family ranch. Don, Peg and Seth do the greatest percentage of the ranch work, contracting out only minimal ser-



Yearling heifers on native prairie grass at the Bar JZ Ranch near Holabird, SD.

vices. "Seth and I manage the 350-head cow herd, jointly make breeding decisions, raise the forage for winter feed, oversee calving and conduct the endless list of daily duties including feeding, maintenance of equipment, fences etc.," Don says. "I used to do all the A.I., but Seth now shares that responsibility." Peg

keeps busy managing the extensive paperwork for a registered herd and assists during busy times like calving, working cattle, and putting up feed.

February 21, 2017 will be the family's 68th annual bull sale. "I develop the sale catalog, take photos, place advertisements, and maintain the website," Peg says. Son Cody and his family recently moved back to South Dakota and lend a hand during busy ranch times, and he assists with programming updates to cattle production and customer software. Son, Kevin initially launched their website and still provides input.

John's Memories

"One of dad's favorite memories was the honor of being inducted into the American Polled Hereford Association Hall of Fame in 1994 at the age of 81," Don says. "It was an unforgettable trip for him to Kansas City. Fourteen of his family members were present, including eight grandchildren, and mom received a dozen red roses, she preciousely held them on her lap all the way back to South Dakota."

But times weren't always easy when

you ranched for as many years as John Zilverberg did. He recalls raising cattle during the Depression of the 1930s, when selling cattle was nearly impossible but essential in order to get money to provide for his family. With no feed and no market, they were forced to trail their cattle 14 miles to town where the cattle were shot and buried. The government then provided a payment for reducing the herd. Later, John's father Jake travelled the area working for the government buying cattle for \$12/cow as a means for extra family income.

Stories of drought, blizzards, low demand for cattle and many other memories, the senior generation, John, experienced are shared during his visits to the ranch but he likes to hear about today's cattle business, too. John is a legacy in the Polled Hereford breed and with his family. Lessons learned from decades in the cattle business are hard to summarize, but John always said, "Buy good seedstock to start with, treat them right, and they will treat you right; and remember to treat your customers right, and they will be back."

Genetic influence

The Zilverberg's are proud of many of their genetic lines developed over the years, but the bull, Bar JZ Tradition, 434V [SOD] they believe has probably had the biggest impact on the Hereford breed. Bar JZ Tradition 434V has 1,733 progeny on file in the AHA database and is still a six-way Trait Leader. Another herdsire Bar JZ Puckster 529D [CHB] began the Puckster line of breeding, influencing the breed with his carcass merit and siring two Junior National Champion Steers. "Bar JZ Devotion 442M [DOD] still grazes the pastures at 15 years old and exerts genetic influence five generations in our herd, despite never being flushed," Seth says. "We A.I. the vast majority of our herd, selecting nationally popular sires in addition to A.I'ing with bulls we raised and purchased," Don says. Bar JZ Trust Fund 245A promises to keep moving Bar JZ genetics forward

(continued on page 20)



Seth (left), John (at 103), Peg and Don Zilverberg

Knippling Internet Sale

See auction on
www.YourNextCalf.com

Bidding Opens January 14, 2017 and Closes January 22, 2017

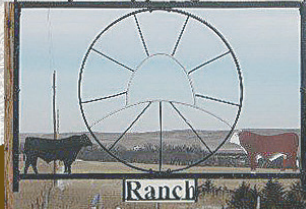


Selling: 60 2-year-old Hereford Bulls

Bulls can be viewed at any time.

Catalogs and video disks available.

Jerry Knippling & Sons



For more information contact:

Jerry Knippling & Sons

Randy Knippling H: 605/293-3493 - C: 605/680-3185

Garin Haak H: 605/293-3289 - C: 605/680-4637

www.KnipplingCattle.com



Lot 7



Lot 23

Maternal. Efficient. Profitable. Proven.



All Bulls and Cows/Heifers
summered on grass only
May through October.

We cooperate on delivery &
provide ½ of 6 month
Mortality + ASD insurance.



Annual Bull and Heifer Sale:

- Thursday, February 2nd
- 1 pm (CDT)
- at the Ranch Sale Barn
- Bid from the seats,
online or on Dish
Channel 232.

First yearling progeny from 4105 & 4067 Holden Sires will be offered:

- excellent ease of birth
- explosive growth
- guaranteed to make **you \$\$\$** - not just your Banker!

Selling 150 Lots:

Two-year-old Bulls, Yearling Bulls (including
our 2017 National Western Carload) and
Yearling Open Heifers.

In the pasture, at the feedlot and on the
table... nothing works like a Hereford.



Why the North Stars? Because we've
been utilizing the best of American and
Canadian genetics for years, building
stacked positive traits so as to offer you
unique and proven Bulls & Females.



John and Mary Ridder
Callaway, Nebraska
www.ridderranch.com
mailbag@ridderranch.com
308.836.4430 land
402.450.0431 cell

Bar JZ...

(continued from page 18)

with the light birth weights and heavy muscling combination they breed for along with the fertility, longevity, and soundness of his dam.

Historical focus still carries today

"John was accustomed to the benefits of genetic dehorning when his father Jake, raised Red Poll cattle in the early 1900s," Don says. Thus when John started to build his Hereford herd his goal was to breed for 100% dehorner cattle, the term which predicated homozygous polled. Raising homozygous

polled cattle remains a priority for Bar JZ. When the company Igenity made available the first homozygous polled test, Bar JZ began DNA testing for polled genes and petitioned the American Hereford Association (AHA) to recognize the test on online pedigrees so cattlemen searching for homozygous polled cattle could identify them, Don and Seth explain. "This wish became reality; now a search on the AHA database will find homozygous Polled Herefords," Seth says. All Bar JZ sale bulls are tested for the homozygous polled trait and genomically-enhanced EPDs. "To the best of our knowledge

we offer the most homozygous polled tested bulls in America," Don says.

"While we will continue to evaluate new technologies and embrace those with merit, our future will be built on lessons from the past," Don says. Polled Herefords remain in the herd if they are sound and functional, have the ability to cover large pastures, and give birth to live calves. For years the ranch has scored udders to improve the herd's udder quality and focus on maternal traits. "We keep one eye on calving ease and the other on growth, selecting for the outliers who can give the best of both," Seth says.

Much time and energy is dedicated to the cattle, but the Zilverbergs know their future relies on the partnerships they have developed with cattlemen and good friends. "We thank God for

decades of friendships and strive to follow the Good Shepherd in all that we do," Peg says



Halter breaking the sale bulls.



Hereford poster with Bar JZ Tradition 434V.

HEIFERS FOR SALE PRIVATE TREATY



175 HEAD OF BRED HEREFORD HEIFERS

All A.I.-bred within a week, due late February. Bred to Carter Wind Star 218.
58 bull-bred for March. 26 bull bred for April.



90 F-1 RED WHITE FACE BRED RED ANGUS - 66 head A.I.'d in 1 day.

MELCHER
HEREFORDS, INC.

Don and Jean Melcher
Kevin and Sherry Melcher

Home: 402-626-7994

Don: 402-336-7194

Kevin: 402-340-6189

86288 Voyager Rd., Page, NE

See Videos at www.MelcherHerefords.com

Historical Timeline

1945 – John discharged from Marines. Married Dorothy Boehmer. Children: Marcia, Donald, Karen and Gary.

1947 – A very large September prairie fire burned nearly everything, winter hay supply and pastures. A plowed fireguard saved the ranch. In those days' fire-fighting equipment was a gunny sack and a pail of water. Hay had to be bought as close to ranch as was possible, but an early snow made this a challenge. John never gave up and did what he could to keep ranching.

1950 – First sale at the Livestock Pavilion, Miller, SD.

1953 – First sale at Bar JZ south ranch, where Seth now lives.

1969 – Purchased breeding interest in FF Gold Aster 94 and began A.I.

1971 – Purchased GK OR Lamp 018 who was the highest WDA bull to date to show in Denver.

1974 – Purchased breeding interest in Klondike 23X 38D, Reserve Champion Bull, Denver Stock Show.

1975 – Don married Peggy Zieger. Children Cody, Kevin, and Seth. Seth 3rd generation on Bar JZ Ranches and 4th generation ranching in Hyde County, north-central South Dakota.

1976 – A year of drought. Corn for silage grew 3 inches tall. Part of herd had to be sold and some cows were pastured south of the Black Hills then wintered on corn stalks in Iowa. Many ranchers' cattle came back in the spring in deplorable conditions, but thanks to a mild winter and good caretaker, the Bar JZ cattle came home health and fat.

1981 – Grand Champion Bull and Record High-Selling Bull, \$8,200 for ½ interest at Winter Show, Watertown SD.

1987 – Bar JZ Tradition 434V born.

1992 – John dispersed senior unit of Bar JZ. Don, Peg and boys continued Bar JZ Polled Herefords.

1994 – John inducted into the National Polled Hereford Hall of Fame.

1996-1997 Winter – A winter the Zilverberg's hope no one else ever has to endure. Blizzard after blizzard. Snow drifts so high cattle walked over the fences, waterers buried daily and had to be dug out and then calving began. Their 1997 February Bull Sale was postponed till April. Deep snow drifts remained in shelterbelts in May.

2006 – Seth graduates from South Dakota State University (SDSU). Returns to ranch.

2009 – New sale location. Thomas Ranch Sale Facility, 5 1/2 miles west of Bar JZ Ranch.

2011 – Began DNA testing for the homozygous polled trait.

2013 – Began testing sale bulls for GE-EPDs.



Bar JZ Gilead 399L, 1981 Watertown Winter Show Grand Champion Bull and record high seller up to that time at \$8200 for half interest. John Zilverberg at the halter. Myron Gauger, judge.

GUILFORD

Hereford Ranch

December 17, 2016- 350 POLLED HEREFORDS SELL December 18, 2016- 150 BLACK ANGUS SELL
HEARTLAND LIVESTOCK, SWIFT CURRENT, SASKATCHEWAN



U.S. REPRESENTATIVES
STEVE WOLFF 701-710-1574
ART HANDEL 605-391-8233
MARC & JILL HOTCHKISS 605-490-1409

SALE MANAGED BY:



CHRIS POLEY: 306.220.5006
SHANE MICHELSON: 403.363.9973
TED SERHIENKO: 306.221.2711
BEN WRIGHT: 519.374.3335

500 Head Sell

COWS, BRED HEIFERS, HEIFER CALVES, BULL CALVES,
HERD SIRES, YEARLING AND LONG YEARLING BULLS

Take advantage of the US dollar

GUILFORD HEREFORD RANCH
DON & DIANE GUILFORD
BOX 100, CLEARWATER, MB R0K 0M0
PH: (204) 873-2430
E: GHR@MYMTS.NET

VIEW THE CATALOGUE ON www.BuyAgro.com

Internet Bidding Available

DLMS
www.dlms.ca

For more information Call DLMS Reps:
Mark Shologan 780.699.5082
Whitney Besevich 780.991-3025

Estermann...

(continued from page 1)

cattleman Joseph Estermann decided to purchase Young's bred heifers.

The first portion of the Estermann ranch was established in 1919 by Joseph J. and Jessie Estermann. Their purchase of the original Young bred heifers was the embarking of a long rich history for Estermann Herefords now owned by Joseph D. (Joe), his wife Marlene. Son Dan is the current generation actively involved in management and continuation of the herd; and daughters, Deb works for University of Nebraska Extension and Teresa works as a nursing home consultant.

Foundation bloodlines

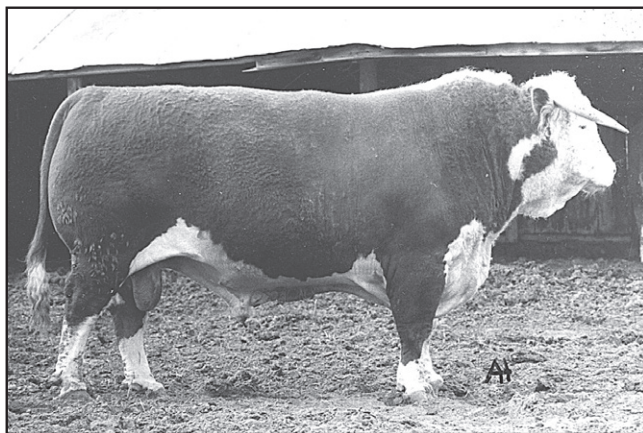
In order to attain longevity, Estermann Herefords, as one of the oldest continu-

ous breeding programs, know you have to keep your eye on your goals. "We selected cattle staying focused on what would work in our ranch conditions, not changing from one extreme to another and any new breeding brought in the herd must equal or surpass what is already in our program," says 92-year-old Joe. As selection for foundation sires occurred, Joe followed his plan and purchased Evan Real 27, from F.A. Bates in the 1950s. "The Real 27 line of cattle lasted in our herd for 50 years or more than eight generations," Joe says. "They were very hardy cattle, real survivors."

Joe found a bull called Silver Prince 123 owned by Walter Graham, Happy, TX. Happy Prince 138 a son of Silver Prince 123 worked very well in the herd and was used quite extensively in the breeding program. Intrigued by the mating of Silver Prince 123 with Miss

Paladin 39, the parents of Happy Prince 138, Joe followed a full blood brother to Manitoba, Canada in 1978 where he purchased Aquadale 1F, at Aquadale Herefords, Pipestone, Manitoba whose mother's sire was a full blood brother to Happy Prince 138.

Aquadale 1F was their first Canadian sire purchased but



Aquadale 1F — The first Canadian Horned Hereford sire purchased and whose mother's sire was a full blood brother to Happy Prince 138.

• FOR SALE •

90 HEAD HEREFORD COW HERD

• FALL & SPRING CALVERS •

Most of the herd is registered and transferable.

You can pick any individual cow from my herd or make a volume purchase. Nothing is held back. The list includes the yearling heifers to the oldest cow in the herd.

Most of the herd is calving mid-April to mid-June and a few Sept.-Oct. The 2016 fall calves are bought as pairs.

All cows and heifers are offered. Below is a partial list of the herd. Contact Rick to get the complete list and review all AHA data on every cow.

CALL OR E-MAIL FOR A COMPLETE LIST:

Registration name	Registration #	Wt16Jul16	Calving status:
RR Miss Vision 264	P43563663	1150	Spring Calver
RR Miss Vision 244	43563662	1265	Fall calver
RR Miss Vision 34	43500300	1015	Spring Calver
RR Miss Vision 54	43500311	990	Spring Calver
RR Miss Vision 84	P43500319	1165	Spring Calver
RR Miss Vision 94	43500321	1325	Fall calver
RR Miss Vision 124	43500275	1000	Spring Calver
RR Miss Vision 144	P43500280	1025	Spring Calver
RR Miss Vision 164	43500284	1255	Spring Calver
RR Miss Vision 174	43500285	1295	Spring Calver
RR Miss Vision 204	43500289	1005	Spring Calver
RR Miss Vision 214	43500290	1305	Spring Calver
RR Miss Vision 234	43500292	1150	Spring Calver
RR Miss Vision 254	P43523958	1135	Spring Calver
RR Miss Vision 794	43500318	1235	Spring Calver
R Miss Advisor 2884	P43499668	1045	Spring Calver

For more information contact:

**RICK
RAUSCH**

15247 336 Ave, Onaka, SD 57466
605-447-5888 home, 605-380-0784 cell
E-mail: rrs@venturecomm.net



Winter scene at Estermann Herefords.

would not be the last. They went on to purchase Canadian herdsires infusing Canadian bloodlines into their herd from herds such as: Bezan Herefords, Manitoba; Bar Pipe Farms, Alberta; Hans Ulrich, Alberta, Stauffer Farms Ltd. Windy Hill Extra 22Z from Leisen & Klein Herefords, Alberta became another foundation sire used heavily in the herd in the late 1980s. More recently the purchase of two sons of AGA 13G General 114L, one R 114L North Star 60U bought from Ridder Herefords in Nebraska and the other AGA 114L General Whopper 32W from Ulriches, Alberta, Canada, has continued to add focused genetics into the herd.

"Dad consolidated Evan breeding, Silver Prince 123 breeding, Windy Hill 22Z breeding and more recently exploring 114L, so that over time, we had more of those cattle than some of the original breeders we had purchased bulls from," Dan explains. This practice of consolidating bloodlines has been advantageous for them.

This generational cowherd extends back 100 years and most of the cow families can trace lineage back to these original cow lines. "We've never let anyone come in and take their pick of the females, we always kept our pick

of the females back for ourselves," Joe says. Dan echoes Joe, "we have culled rigorously over the years, but we've never thrown everything out and started over."

Why Herefords

For years, the Estermanns sought out the best herd bull prospects they could find in North America to use along the best herd bulls they could raise, emphasizing practicality in their selection. Their decision to select Horned Herefords was a practical decision. Their location is in the range country along the creek valley south of North Platte, NE (southwestern Nebraska), where the country is wide-open and is often populated by wildlife. "We've bred Horned Herefords to compete with the wildlife, we have no control over, deer, elk, mountain lions and other wildlife," Joe says. "The Horned Hereford cow has the confidence to spread out and graze on their own despite the potential wildlife."

"A lot of people have spent a lot of money dividing pastures with fences to rotational graze," Dan says. "Horned Herefords do that naturally, they don't cluster, so we don't have problems with flies or heat stress." The father and son team agree Horned Herefords were always a favorite in the plains.

Industry challenges

As you can imagine, when one has been ranching for more than eight decades, good times and challenging times



Windy Hill Extra 22Z — A foundation sire from Leisen & Klein Herefords, Alberta used heavily in the early 1990s.

(continued on page 24)

OVER 70 BIG BUTTED BRITISHER BREED BULLS WITHIN 40 MILES OF THE MONTANA BORDER



J-BAR-B A152 DEXTER 40D
WBO 40D BW: 92 lbs WW: 754 lbs Homo Polled



JEN SILVER STD 9C
NRY 9C BW: 96 lbs WW: 771 lbs adj YW: 1124 lbs adj



\$800.00
US buys
approximately
\$1000.00
worth of
Canadian
Bull Power

**1:00 PM • SATURDAY,
DEC. 3, 2016**
BALOG AUCTION, LETHBRIDGE, AB



**Total
Outcross**

BJ'S DANGER ZONE 609
BJCC 9D BW: 90 lbs WW: 936 lbs adj Black



FA MVP BRITISHER 4C
FAAA 4C BW: 96 lbs WW: 776 lbs adj YW: 1145 lbs adj

Featuring 73 Bulls from:

J Bar B Polled Herefords

John & Brenda Lutz
(403) 642-2363 • Cell: (403) 715-1347
jaimelutz@yahoo.com • Box 338, Warner, AB T0K 2L0

Newton Herefords

Jim & Terry Newton
(403) 758-6220 • Cell: (403) 308-4123
jtnewton@explornet.ca • Box 21 Del Bonita, AB T0K 0S0

BJ Cattle Co.

BJ, Jody, Cody & Logan Scheirlinck
(403) 758-3339 • Cell: (403) 929-2494
bjcc@explornet.ca • Box 59 Del Bonita, AB T0K 0S0
bjcattlecompany.com

Anderson Ranches Ltd

(Formerly Anderson Family Herefords)
Darryl & Lori Anderson
(403) 653-1385 • Cell: (403) 653-7804
Toll Free 1-866-818-6020 • andersonranchesltd@gmail.com
Box 89 Aetna, AB T0K 1Y0 • andersonfamilyherefords.com

View the catalogue online at www.bjcattlecompany.com or www.hereford.ca

Internet Bidding Available

DLMS
www.dlms.ca

For more information call DLMS Reps:
Mark Sholgan 780.699.5082
Whitney Bosovich 780.991.3025

Estermann...

(continued from page 22)

are sure to be experienced. Some of these you may expect might occur and some may happen without any notice. The end result is fortitude as cattlemen work through these issues.

One challenge they experienced is the placement of two interstate pipelines crossing through their land. A 36" natural gas pipeline in 1983, and another 42" gas line in 2007, leaving one pasture cut in two, with a right of way about the width of a county road fenced off for nearly 15 years.

Currently the ranch is dealing with another political issue. This one greatly impacting their grazing lands and hay meadows. "The Republican Basin Natural Resource District's decision to flood our wet meadows in order to send water to Kansas, which was owed to Kansas by Nebraska due to a legal decision, resulted in new management challenges in order for them to have enough feed." "During the flooding of the meadow, much of the creek bottom was inundated," Dan says. The family had to dig a deeper stock well in a pasture nearby the wellfield, where the water is being pumped as a result of the water table dropping 25-30 feet in two years of the Resource District pumping.



Early Generation — Joseph and Jessie Estermann.

Future advice

Joe Estermann has learned a lot in his 92 years, most of it being a cattleman. He wanted to share these thoughts with young cattlemen starting in the business. "Stay out of debt, ranching averages 3% return on assets, the average loan costs about 4.5%, therefore, you have to be way above average to borrow and come out ahead." He also advised, "Don't follow the latest fad — do your own thinking and stick with your goals."

Despite a long history raising Horned Herefords, Estermann's are still setting goals for the future. Their long-term goal has always been to offer high-quality range bulls by private treaty sale at affordable prices and to keep a close eye on the commercial livestock market. Plus, raising cattle stockers and feeders will like and have demand in feeder auctions. As the Estermann Creed says, "If it's working...don't shut it off!"



Estermann Family — Dan, Joe and Marlene Estermann during Nebraska Hereford Tour stop in 2011.



Hay Equipment 1 and 2 — Estermanns handle hay in bulk, using a big rake to help bring hay to the stack, a telehandler loader that can lift two tons onto the stack. Then hay is fed from a stack mover back to the cows. This last year they used a vertical mixing/grinding wagon to feed weaning calves.



Water Issue photos 1 and photo 2 — Before (Fall 2011) and after photos (2014) of meadow from flooding as result of the nearby Republican River Natural Resource Districts. A berm and larger culverts were later put in by the NRDs to help direct water away from this meadow



WE SPECIALIZE IN LIVESTOCK EQUIPMENT

www.vernsmfg.com



VERN'S MFG., INC.

20211 374th Ave. • Wessington, SD 57381-6910

PHONE: (605) 458-2269

TOLL FREE: 1-800-658-5423

FOR THE DEALER NEAREST YOU

**Ad deadline for the
January issue of
Hereford America
is
December 5th.**

E-mail:

jbh@herefordamerica.com

www.HerefordAmerica.com



BREEDING & SHOW CATTLE

MATERNAL POWER

OPEN FEMALE SALE • BREEDERSWORLD.COM
FEATURING AN ELITE SET OF HEREFORD & ANGUS HEIFERS



BW NOVEMBER 22



MANY TIME CHAMPION - SOLD IN LAST YEAR'S SALE



BREEDING & SHOW CATTLE

MATT KNOCK: 605-360-5646
46548 271ST ST., TEA, SD



BW DECEMBER 12

MATERNAL POWER
ONLINE BRED COW & HEIFER SALE



LIKE US ON FACEBOOK
STARMAK CATTLE CO.

Obituaries



Ray L. Johnson

Ray L. Johnson, 83, of Lancaster, MN, passed away on Sunday, September 11, 2016 at the Kittson Memorial Healthcare Center in Hallock, MN, after a brief battle with cancer.

Ray Lowell Johnson was born November 12, 1932 in Cannon Township, Kittson County, MN to Oscar and Karin (Carrie Johnson) Johnson. Ray was

baptized at Sion Lutheran Church in Lancaster. He graduated from Lancaster High School in 1951. After graduation he went to work on the family farm with his father. He served in the U.S. Army in Germany. He was united in marriage on September 5, 1953 to Lillah Mardell Goodrich at Zion Lutheran Church rural Greenbush. Ray and Lillah farmed for a number of years with his parents. They later purchased the farm and raised Registered Polled Hereford cattle. During that time they held several production sales on their property which were attended by buyers from Canada and several states. In April of 2007, the farm was sold, and they built a home in Lancaster where Ray lived until being hospi-

talized. Ray was an active member of Sion Lutheran Church and served on the church council. Ray was a member of the Cannon Township Board for 50 years, serving as Treasurer and Chairman of the Board. He also served on the Lake Bronson Farmers Union Oil Company board for 18 years. In 1991 Ray and Lillah were honored with being named the Valley Farmer and Homemaker. Ray was also very active with the American Hereford Association, the Minnesota Hereford Breeders and the Northwest Stockmans Association. In 1995 he was recognized in the American Polled Hereford Association Hall of Fame for his outstanding contribution to Polled Herefords. On numerous occasions, his cattle have been

awarded Benchmark Dam status by the American Polled Hereford Association. He spent many years as a member of both the American Legion and Lancaster Lions and was awarded the 100% Club President Award. He kept progressive whist going in Lancaster, first at the Legion and then at the Diner.

Ray is survived by four children and their spouses, Lowell Johnson and Diane (Missy) McFadden, Minneapolis; Karen Johnson, Thief River Falls; Kevin Johnson and Carol Beecher, Lancaster; and Michelle and Nasir Mukhtar, Houston, TX; grandchildren, Carrie (David) Edmondson; Christopher (Ashley) Johnson; Zak Mukhtar and Sophia Mukhtar; six great-grandchildren; a sister Pat Michel, Moorhead, MN; a sister-in-law Nellie Storhaug, McIntosh, MN; and many nieces, nephews, other relatives and friends. He was preceded in death by his parents, wife, a daughter-in-law, Paula (Grube) Johnson; brother Ronald; sister, Phyllis and brothers-in-law, Warren Spilde, Haldor Goodman and Kenneth Michel.

Vincent L. Marvin

Vincent L. Marvin was born December 16, 1921 west of Imperial, NE in the home of his parents, Loyd Edward and Clara Verneal (Casebeer) Martin. Vincent had two younger brothers, Keith and Bernard.

Vincent graduated at age 16 from Chase County High School in 1938. Upon entering the United States Armed Forces, he was given the opportunity to attend Cornell University in New York State and became a tech sergeant in the Signal Corps., stationed in the European Theatre.

Throughout his life, the church was always very important and a necessary part of Vincent's years. He accepted Jesus as his Lord and Savior at an early age and was baptized in the Christian Church of Lamar, NE. He was a long-time leader in the church, serving as Elder and Deacon and was still serving the Lord by teaching his Sunday school class the Sunday prior to his passing.

Starting as a young boy, Vincent helped in the family farm with milking Shorthorns and farming. Agriculture continued to be a major part of his life after service to his country in WWII.

Vincent fell in love and married Thyra Mae Hill on September 21, 1947. They were blessed with the birth of two daughters, Cynthia Ann and later Sylvia Sue, and were saddened when Sylvia was lost due to a tragic accident at a young age.

They enjoyed many happy years together and were able to celebrate their 50th wedding anniversary on September 21, 1997. Vincent was a dedicated caregiver for Thyra the last years of her life while she was afflicted with chronic arthritis disease. Little did he know that this experience would prepare him to be self-sufficient in his home alone for the last 17 years of his life.

FAWCETT'S ELM CREEK RANCH

Annual Production Sale February 13, 2017

at the ranch, Ree Heights, South Dakota
Selling Hereford and Angus bulls and females



UPS Undisputed ET :: Reg #P43430925
SHF Wonder M326 W18 ET x SH Diamond 881

CED	BW	WW	YW	Milk	M&G
3.1	2.4	49	75	29	53
REA	Marb	BMI\$	CEZ\$	BIIS	CHBS
0.17	0.29	24	19	21	26



CL 1 Domino 2109Z :: Reg #43268088
CL1 Domino 994W 1ET x CL 1 Dominette 759T 1 ET

CED	BW	WW	YW	Milk	M&G
5.3	1.5	59	96	23	53
REA	Marb	BMI\$	CEZ\$	BIIS	CHBS
0.41	-0.03	15	17	11	25



BAR JZ Sleep On 738C :: Reg #P43581914
Hyalite On Target 936 x TH 122 711 Victor 719T

CED	BW	WW	YW	Milk	M&G
7.8	-2.2	51	79	25	50
REA	Marb	BMI\$	CEZ\$	BIIS	CHBS
0.40	0.08	25	23	21	27



HH Advance 5002C :: Reg #43578961
HH Advance 3006A x HH Advance 0002X

CED	BW	WW	YW	Milk	M&G
3.2	-0.4	56	90	36	65
REA	Marb	BMI\$	CEZ\$	BIIS	CHBS
0.14	0.35	29	20	25	33



SAV Resource 1441 :: Reg #17016597
Rito 707 of Ideal 3407 7075 x SAV Blackcap May 4136

CED	BW	WW	YW	Milk	SW
-1.0	3.5	71	135	37	75.22
SF	SG	SB	Marb	REA	Fat
120.55	12.30	166.52	0.19	1.33	0.085

Other herd sires include:

ECR L18 Extra Deep 9279 (aka Bob)

ECR 4202 Dakota Lad 9022

HH Advance 2029Z ET

DHD Turbo HH 1103

CL 1 Domino 860U

CL 1 Domino 394A

ECR Reward 3371 ET

K&B Advancer 0133X ET

DKF RO Cash Flow 0245 ET

FAWCETT'S ELM CREEK RANCH

Keith Fawcett & Family
605-870-0161 • 605-943-5664

Robert Fawcett
Daniel Fawcett & Family
605-870-6172

www.fawcettselmcreekranch.com

Their life together allowed them to live their dream of building a reputable Registered Hereford herd. They enjoyed many lifelong friends from this work. His passion for Hereford Cattle allowed him to be honored many times for his contributions to the beef industry, including Nebraska Hereford Breeder of the year in 1993.

Vincent was active in several state and local boards including the District 22 School, Imperial Coop, Nebraska Hereford Association, Nebraska Cattlemen, and a member of the American Hereford Association, VFW Post 4688 in Imperial, Pheasants Forever and NRA.

Thyra's health changes in later years allowed them to explore new interests together, including gardening and antique collecting. It led to working at the local "Junkers" Antique Store. This became a labor of love that continued for many years after Thyra's passing. This permitted him to connect with many people of similar interests and become a resource to other collectors.

Vincent was a good steward of the land and everything the Lord gave him. He was awarded the Jaycee Young Farmer Award in 1955 and the natural Resources Conservation Award in 1984. Still this summer, he was chopping musk thistle and on two special days, taught his two oldest great-grandchildren the value of caring for the land.

A long and healthy life allowed Vincent to live independently on the 125 year old Angelo C. Hill homestead in Chase County just 2.5 miles away from where he was born.

Vincent set high standards for himself and expected the same from his family and friends. He was extremely proud of his entire family and expressed it often with "just the right words."

Vincent Marvin passed away peacefully in his home on October 7, 2016. He was 94 years of age.

Vincent was preceded in death by his wife, Thyra, daughter, Sylvia, son-in-law, Larry White and brother, Keith.

He leaves to mourn his passing: his daughter, Cynthia Ann Haynes and husband, Gale of Holyoke, CO; granddaughter, Kellie Sue and Husband Chan Melton of Ham Lake, MN; granddaughter, Becky Ann and husband, Brad Claycamp of St. Joseph, MO. Four great-grandchildren: Ashlyn Claycamp, Colton Claycamp, Abby Claycamp and Taylor Sue Melton. One Brother, Bernard Marvin and wife Margaret of Imperial, NE and many other relatives and friends.

Memorials have been established to the Chase County Hospital Cardiac Rehabilitation and Physical Therapy Departments. Online condolences can be left at liewerfuneralhome.com



Charles Ingerson

Charles "Chuck" Richard Ingerson, 91, of Aberdeen, SD, passed away Monday, October 17, 2016, at Avera St. Luke's Hospital in Aberdeen.

Charles "Chuck" Richard Ingerson was born October 12, 1925, to Bruce and Madge (Christian) Ingerson at Browns Valley, MN. Chuck lived for a short time with his Uncle Otto and Aunt Belle Wegyand. He attended grade school in Browns Valley and junior high in Huron, SD, before graduating from Aberdeen Central High School in 1943.

At the urging of Coach Milo Jackson, Chuck joined the United States Navy to become a pilot. While in the Navy, he attended Dickinson (North Dakota) Teachers College and the University of Iowa. With an abundant supply of Navy pilots, he turned his attention to the Submarine Service and served as an Ensign in the North

Atlantic. After being honorably discharged in 1945, Chuck attended the University of Minnesota, where he majored in Accounting and Engineering. He then worked on the farm owned by his aunt and uncle and raised registered Horned Herefords.

In 1948, Chuck met Arvilla Kemnitz of Sisseton, SD. They were married on December 4, 1949. Deciding farming wasn't for him, ("work too hard and pay wasn't good"), they moved to Aberdeen in 1950. He began employment with McLaughlin Electric doing counter work and stocking shelves. Chuck then transferred and started working for Mr. Paul Green at Hub City Iron where he was employed as an accountant and later as a salesman. After Mr. Green sold Hub City to Safeguard, Chuck became the C.E.O. In the fall of 1972, a portion of Safeguard burned and was relocated to the Industrial Park, where it is today. He remained

C.E.O. until his retirement in 1993.

Chuck's love of farming and livestock returned when he purchased the Louie Miller farm at Richmond Lake where he raised registered Polled Herefords and Black Angus with his wife and son, Clif, until 1999.

Chuck was honored to serve the city of Aberdeen by being a founding board member of the Aberdeen Boys & Girls Club; a board member and Board Chairman of St. Luke's Hospital; Chairman of the Aberdeen Development Corporation; and a board member of Norwest Bank. Chuck also served the state of South Dakota after being appointed by Governor William Janklow to the first board of the State Game & Fish Foundation and also served on the State Mineral Board and on the board of the South Dakota Hereford Association. In addition, Chuck was an active member of Elks Lodge

(continued on page 28)



POWER SURGE SALE



Avoid Average - Get A POWER SURGE

Thursday, Nov. 17, 2016

At the Ranch, Kaycee, WY. Lunch 12 Noon, Sale 1 P.M. (MST)

115 Powerful Bulls Sell! Also Selling 40 Heifer Calves.

Free delivery on total bull purchase of \$5,000.

Full two-year guarantee on the bulls!

Visit us on Facebook for Sale Updates, or Call for a Catalog!

BID LIVE...

LiveAuctionsTV

LARGENT AND SONS

HEREFORD CATTLE SINCE 1902



P.O. Box 66, Kaycee, WY 82639
www.largentandsons.com
www.facebook.com/largentandsons
 Mark and Cathy 307-738-2443
 Mark's Cell 307-267-3229

Nebraska Hereford Tour — Part 2

Last month we covered the first half of the Nebraska Hereford Tour. Here we will give you the highlights of Day Two which had a different focus than

the first day. Day Two was primarily about juniors and judging but also incorporated quite a few displays of registered cattle as well.



First class of the judging contest included separate contests for youth and adults. There were three age divisions between 7 and 18 eligible for the heifer. Adult judging was just for fun.



Trevor, Khloe and Kaci Toelle, TK Cattle Co. welcomed a very large crowd to the second day of the tour.



Sydney McKay was the official judge for the day's activities.

The tour was held Sept. 10-11 in the central part of Nebraska. (See our October issue for coverage of the first day.) Attendance was close to 200 people each day.

The second day of the tour had a different focus and was centered around a judging contest for both juniors and adults. A breakfast first thing in the morning was hosted by TK Cattle Co., Kaci, Trevor and Khloe Toelle at Burwell. They are a young couple who got their start shortly after getting married in 2012. Their focus is on producing top quality females with eye appeal and the ability to show well.

Kaci's family the John & Joni Nelson's also had a nice display of breeding cattle. Their children Justin and Sarah, Brett and Erin and Brody are all involved in the farm and cattle as well.

A delicious breakfast was served to 180 people as we all hung onto our hats. The previous day had perfect weather for a tour but this day started

out cool and windy but leveled out at the second stop. Again, another large crowd here with some 70 juniors in attendance.

The judging contest was started at TK Cattle Co. and continued at the next stop which was the rodeo grounds. Displays by 5 or 6 breeders also became judging classes. At stake to the high point junior winner was a beautiful registered heifer donated by Nelson Herefords and Boothill Herefords.

Cattle displayed at the rodeo grounds were from the following breeders: Boothill Herefords, Burwell; Greg Brown Family, Burwell; Morgan Ranch, Burwell; Upstream Ranch, Taylor, and Diamond Ring Ranch, Taylor, NE.

Great job by all the hosts, the tour coordinators Mary Ridder and Kaci Toelle, and NHA executive director Melissa Buehler and NHA president Brian Hula.

— JBH



John Nelson (left) welcomed the crowd and spoke about their breeding program and his son Brett talked about the donation heifer. They had a display at TK Cattle Co. Kaci is John and Joni's daughter.



Miss Khloe

Chuck Ingerson...

(continued from page 27)

#1046 in Aberdeen, Sidney L. Smith American Legion Post #24 of Aberdeen, Aberdeen Lodge #38 of the Masons, the Scottish Rite, York Rite, and had been a Shriner since 1958. Chuck loved God and was a faithful member of St. Mark's Episcopal Church, where he served on the Vestry.

Chuck enjoyed pheasant hunting and fishing for salmon on Lake Michigan. His dream of becoming a pilot finally came true after meeting his good friend, Jim Caven. Chuck loved taking his family on "Sunday drives" and vacations in his prized Beachcraft Bonanza. In his later years, he would enjoy sitting on his deck watching the boats, wildlife, and sunsets on the lake. He was an avid University of Minnesota Golden Gophers and St. Louis Cardinals fan. Chuck also en-

joyed checking the stock market on a daily basis.

Grateful for being a part of Chuck's life are his wife of 66 years, Arvilla Ingerson; children: Jeffrey (Janet) Ingerson, Clifton Ingerson, and Barbara Ingerson; grandchildren: Sarah Ingerson, Captain Matthew (Captain Renee) Ingerson, Ronna (Christopher) Schrenk, Christina Kusler, and Anne (Tyler) Weig; great-grandsons: Lucas Michael Ingerson, Braeden Fischer Schrenk, and Camden Charles Weig; his brother, Rodney Ingerson; his sister, Elizabeth Woods; sisters-in-law: Eleanor Ingerson, and Luella Eggers; several nieces and nephews; and special family members: Steve Engel, Marylou Engel, Craig Engel, and Christy (Jason) Stark and their sons, Hunter and Logan.

Chuck is preceded in death by his parents, his brothers, Robert and Roger; and his brother-in-law, Jeff Woods.

Thousand Dollar Carmichael Scholarship Offered During BHSS

The Carmichael family from Meadow, SD, is once again offering a \$1,000 scholarship in memory of James "Bubby" Carmichael.

James Carmichael, Meadow, SD, was a lifelong Hereford breeder and cattleman. He was a quiet man, very devoted to his family and friends and had a great appreciation of all livestock, but especially his Hereford cattle. He very much appreciated the quiet, peaceful range country they lived in. James Carmichael passed away in September 2007.

The Carmichael Family has dedicated this scholarship fund to James Carmichael's memory. His widow and children wish to honor his name and memory by giving young people that have a love for Hereford cattle and agriculture an opportunity to further their education in the hope of providing strong leadership for the agricultural world in the future.

Applicants are eligible from South

Dakota, North Dakota, Montana, Wyoming and Nebraska. This application is available to all High School Seniors and those already attending colleges or universities.

The scholarship winner will be encouraged to be in attendance or have a representative at the Black Hills Stock Show, Rapid City, SD where the scholarship will be awarded at the annual Stockman's Ball (HEREFORD DAY) of Stock Show week. It is the Winner's responsibility for the date.

APPLICATION DEADLINE
— DECEMBER 31 —

For more information contact
Keith Carmichael
605-490-7659
14111 SD Hwy 73
Meadow, SD 57644

Online Application Form at:
www.southdakotaherefords.org/Juniors



One of several judging classes held at the Taylor Jr. Rodeo arena. Registered breeders displays were used for classes.



Top Judges — Weston Svoboda, Ralston Ripp and winner of the contest and heifer recipient Tigh Renken from Bertrand, NE.



Morgan Ranch had a beautiful display.



Brent and Robin Meeks, Upstream Ranch, Taylor, NE.



Greg Brown, Burwell, NE



Kent Lewis, Boothill Herefords, Burwell, NE



Whitney Steckel, Diamond Ring Ranch, Taylor, NE



Pat Morgan, Burwell, NE

2016 Western Nugget

National

HEREFORD SALE

December 3, 2016 at 4 p.m. MST

CELEBRITY SHOWROOM, NUGGET HOTEL, RENO, NEVADA

FEATURING 20 ELITE HEREFORD LOTS

SCHACHER
AUCTION SERVICES

Robert Schacher
P.O. Box 33804, Ft. Worth, TX 76162
817-219-0102
rob@schacherauction.com
www.schacherauction.com
NV Auction Lic# AUCTION-87

SALE WILL BE BROADCAST ON:

Live Auctions.TV

HOTEL RESERVATIONS:

RENO'S YEAR-ROUND CASINO RESORT

Call 800-648-1177

Mention you are with the Hereford Group
(code: GHERFRD)
to receive the Nugget Hereford package.

Minnesota Hereford Tour Well Attended



Allan Dose welcomed the large crowd to their farm near Northfield, MN.



Audra Koester Thomas



Dan Koester



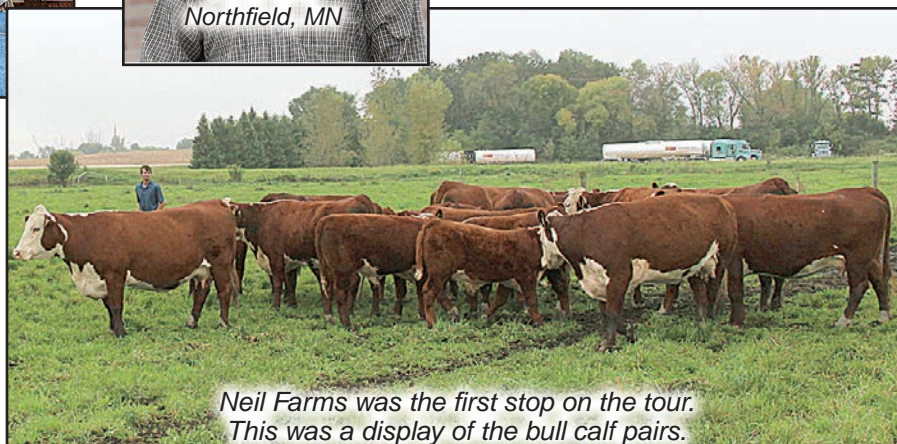
Karen Koester



John Zinn,
NRCS



Steve Neil
Northfield, MN



Neil Farms was the first stop on the tour.
This was a display of the bull calf pairs.



Dave Neil



Dave Jones



Tour crowd at Jones Farm, LeSueur, MN. The farm was established in 1920.

Report and Pictures by Phil Eggers

Despite previous torrential rainfall, the sun came out and offered a great day for Minnesota Hereford tour hosts. The tour was well attended and offered a number of quality cattle to view along with informative speeches on grazing alternatives.

The first stop on the tour was hosted by Neil Farms. Steve, Keely, Jackson, and Hannah Neil had a number of cattle on display including their donation heifer for the Gopher Sale, present year's show heifers, and the current bulls for sale. Calves in the offering were sired by Hometown, Proof, and ET calves sired by True Grit. An extremely impressive set of bull calves were displayed along with their dams on pasture. Heifers and steers for their inaugural online sale were also on display with the sale beginning the next day and closing on the 27th.

Guest hosts at Neil Farms were Dave Neil and family with a pen of fall yearlings. Dave also doubled as the bus driver and tour guide. He kept us on schedule the entire day.

Doug Lind and family also had cattle

evident, as everyone is very involved with day to day activities. Each family member had extensive knowledge about the cattle. Karen also had a display of Hereford memorabilia which included some of their first records, awards, and pictures of the long Hereford history.

Cattle on display were extremely accessible and included pairs, herd sires, and bred heifers. As we traveled to our lunch stop we were able to drive past more cattle. Flooding and mud made the week prior difficult for preparation but the Koester family did a wonderful job. The scenery around their farm was some of the best Minnesota had to offer and made for an enjoyable drive.

Lunch was served at the Sibley County Fairgrounds. We were served beef sandwiches with lots of extras. Allan Dose welcomed the crowd and introduced his family. Their stop was next so he gave quick overview of what we would be viewing.

Besides the abundance of quality cattle on the tour, it was just as enjoyable to be educated on alternative grazing options. As we were finishing lunch Justin Freuchte of Millborn Seeds gave a presentation on grazing options and cover crops.

Stop three showed those options in action at Dose Family Herefords. April Sullivan and John Zinn of the NRCS educated the crowd on the Environmental Quality Assistance Program that the Dose family participated in. The cattle they had on display were in their pastures created in the program. Allan, along with wife Joleen and children Lilly, Rachael and Grant hosted an extraordinary stop. The cattle were outstanding and the Dose family had them sorted for optimal evaluation. This year's bull calves were displayed with their mothers in addition to an elite set of show heifer prospects, bred heifers, and herd sires. The remainder of the herd was nearby and many of the participants walked through them as well.

Last, but certainly not least, was Jones Farms. Dave and Susan Jones displayed a number of cattle but quantity was not compromised by quality. Cattle were sorted into age groups, then pairs with bulls, heifers, and steers. The bred heifers and herd sires were also on display. The Jones Farms herd sires were well represented in the 2016 calf crop with calves also sired by NJW 78P Twenty Twelve 190Z ET and TH 122 71I Victor 719T. It was the perfect ending to an enjoyable day.

The tour hosts did an amazing job of organizing an impressive and educational tour. Their hospitality was second to none. If you were unable to attend and are in the area, I would highly recommend stopping at any one of the operations. You won't be disappointed by the cattle, conversation, and definitely won't leave hungry or thirsty.

on display including a flush by Hometown. One of the heifers in that flush will sell as Lot 20 in the Ladies of the Royal sale in Kansas City.

The Minnesota Hereford Breeders and junior association had a display at the stop with all our information for the day along with plenty of donuts for everyone. It was a great start to the day.

Stop two was at GVF Herefords. GVF stands for Golden Valley Farm

started by Dan's father which primarily finished cattle. Today the operation consists of Dan and Karen Koester along with daughters Barbara Koester and Audra Koester Thomas and family. Karen welcomed everyone with a wonderful speech about history and family. She noted their family felt there is nothing better than cattle and kids. It was

ALL AD MATERIALS FOR JANUARY ISSUE MUST BE IN BY DEC. 5.

HEREFORD AMERICA™

Registered and Commercial readers in every state PLUS 7 foreign countries!

AD RATES: Sept. 2016-Apr. 2017. Ad rates do not include photos. U.S. FUNDS ONLY.

Size	Black & White	1 Extra Color ¹	4-Color ²
2-Page Spread	\$1600	\$1750	\$2050
Full Page	\$950	\$1025	\$1200
3/4 Page	\$750	\$825	\$1000
2/3 Page	\$725	\$775	\$950
Junior Page	\$700	\$750	\$850
1/2 Page (Island)	\$700	\$750	\$850
1/2 Page (vertical, 2 or 3 col.)	\$525	\$575	\$675
1/2 Page (horizontal)	\$500	\$550	\$650
1/3 Page	\$400	\$425	\$525
1/4 Page	\$250	\$300	\$350
1/8 Strip Ad ³	\$200	\$225	\$300
1/8 Page	\$175	\$200	\$275
1/16 Strip Ad ³	\$150	\$175	\$225
1/16 Page	\$125	\$150	\$200
Card Ad (7 issues)	\$150 per year		
Photos	\$5 each	\$10 each	

¹ 1 Extra Color = black and white photos plus one extra color of your choice (no metallics or fluorescents) in the ad.

² 4-Color = color photos and additional color usage in the ad.

³ Strip ads = run on either top or bottom of page.

Ads placed and later cancelled are subject to full charges.

BACK PAGE AUCTION:

\$1,200 starting bid. \$100 increment bids. Winner is highest bidder on deadline day at 5:00 p.m.

FREQUENCY DISCOUNT:

1/4 page or larger 3 times or more for a 10% discount.

INSERTS:

Based on size and weight of insert. Poly-bagging also available. Please call for information and pricing.

FRONT PAGE STICKY NOTES:

Please call for information and pricing.

PHOTOS:

Unretouched, unsized original high-resolution digital photos. You may email photos. Actual prints (no inkjet prints) are also accepted. 300 dpi or higher if scanning a print. *Note: If we receive photos from other publications and are charged, we will pass the charges on to you.*

CAMERA READY ADS:

Accepted formats are high-resolution pdf or jpeg with professionally adjusted photos, 300 dpi, 4-color process, fonts embedded. Acceptable native program is InDesign, packaged with all links/fonts. **NO PUBLISHER, MICROSOFT WORD OR POWERPOINT FILES WILL BE ACCEPTED.** If we have to re-do your ad, in order to achieve optimal printing results, it is not considered camera ready, charges will apply, including photos.

DEADLINES: Aug. 2016-Mar. 2017.

Issue	Deadline
Sept. 2016 <i>Special Emphasis - Fall Sales/Female Sales</i>	Aug. 5
Oct. 2016 <i>Special Emphasis - Fall Sales/Early Consignment Sales</i>	Sept. 5
Nov./Dec. 2016 <i>Special Emphasis - SD Excellence/Cornhusker Classic/North Star/GoPher/Reno</i>	Oct. 5
Jan. 2017 <i>Special Emphasis - Denver/Sioux Empire/Black Hills Stock Show/Watertown</i>	Dec. 5
Feb. 2017 <i>Special Emphasis - Nebraska Cattlemen's Classic/Denver Results/Bull Sales</i>	Jan. 5
Mar. 2017 <i>Special Emphasis - A.I./Bull Sales</i>	Feb. 5
Apr./May 2017 <i>Special Emphasis - Spring Wrapup/Private Treaty Sales/A.I.</i>	Mar. 5

EARLY BIRD DISCOUNT:

Have **ALL** of your ad materials to us prior to the ad deadline and receive a 10% discount.

LATE ADS:

Add 10% to total. Strict cut-off will be enforced.

AD SIZES:

Full Page (4 col.)	9.5" x 12.75"
3/4 Page (3 col.)	7.09" x 12.75"
2/3 Page (4 col.)	9.5" x 8.3"
2/3 Page (3 col.)	7.09" x 11.22"
Junior Page (3 col.)	7.09" x 10"
1/2 Page (Island)	7.09" x 8.5"
1/2 Page (vertical 2 col.)	4.67" x 12.75"
1/2 Page (vertical 3 col.)	7.09" x 8.5"
1/2 Page (horizontal 4 col.)	9.5" x 6.25"
1/3 Page (4 col.)	9.5" x 4"
1/3 Page (3 col.)	7.09" x 5.5"
1/3 Page (2 col.)	4.67" x 8.375"
1/4 Page (4 col.)	9.5" x 3"
1/4 Page (3 col.)	7.09" x 4.125"
1/4 Page (2 col.)	4.67" x 6.25"
1/4 Page (1 col.)	2.25" x 12.75"
1/8 Strip Ad (4 col.)	9.5" x 1.5"
1/8 Page (3 col.)	7.09" x 2"
1/8 Page (2 col.)	4.67" x 3"
1/8 Page (1 col.)	2.25" x 6"
1/16 Strip Ad (4 col.)	9.5" x .75"
1/16 Page (3 col.)	7.09" x 1"
1/16 Page (2 col.)	4.67" x 1.5"
1/16 Page (1 col.)	2.25" x 3"
Card Ad	2.25" x 1.67"

Finished Size: 10.44" x 13.75". NO BLEED AVAILABLE.

Email ad materials to: jbh@herefordamerica.com

Largest Privately Owned Hereford Newspaper in North America

HEREFORD AMERICA™

Jill and Marc Hotchkiss • Byron Bayers • Taylor Vroman

605/866-4495

13823 Beaver Creek Place, Reva, SD 57651

Visit us at: www.herefordamerica.com

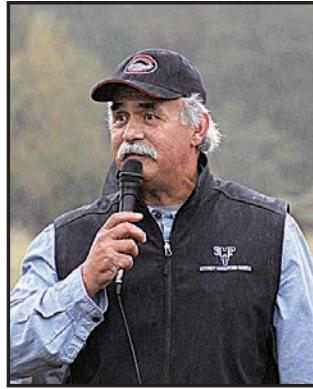
Montana Hereford Tour

September 23

Storey Herefords, Bozeman
Feddes Herefords, Manhattan
Churchill Cattle Co., Manhattan
with L Bar W display
Cooper Herefords, Willow Creek
with Holden Herefords display

September 24

Ehlke Herefords
with Anchor Polled Herefords
display
Grants Kohrs Ranch
with K & C Herefords display
(Cory and Keesha Dutton)
Thomas Herefords, Gold Creek
with displays by
Dean Dutton • Tomlinson
Rafter Ranch • Bar Star
Lucky U



Chuck Kohlbeck giving opening remarks at Storey Hereford Ranch.



Dan Feddes was the spokesman at Feddes Ranch.



Nell, Marvin and Tim Feddes

(See pages 6 and 10 for more Storey and Feddes pictures)



Carl and Denise Loyning, L Bar W had some bull calves on display at Churchill's.



Churchill Cattle Co. at Manhattan, MT showcased pairs and bull calves which will be in their next sale.



Dale Venhuizen, Churchill Cattle Co.



Mike Walen, owner of L Bar W

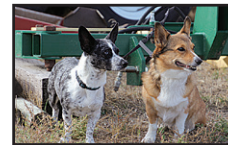
(continued on page 34)



Jack Holden
Holden Herefords
Valier, MT. Holdens had yearling bulls and elite pairs at Coopers.



Tresha Holden



Mark Cooper made introductions at their ranch.



Cristy Cooper



Cooper's cows and a group of heifers greeted the tour group as they drove in by the barn. An enjoyable evening of cattle, food and entertainment was had by all. People enjoyed previewing the bull offering.

We are pleased to announce the addition of our new partner Phil Eggers. He will also serve as the company's CFO. Welcome aboard, Phil!



THE BEST IN LIVESTOCK VIDEOS & VIDEO SALES

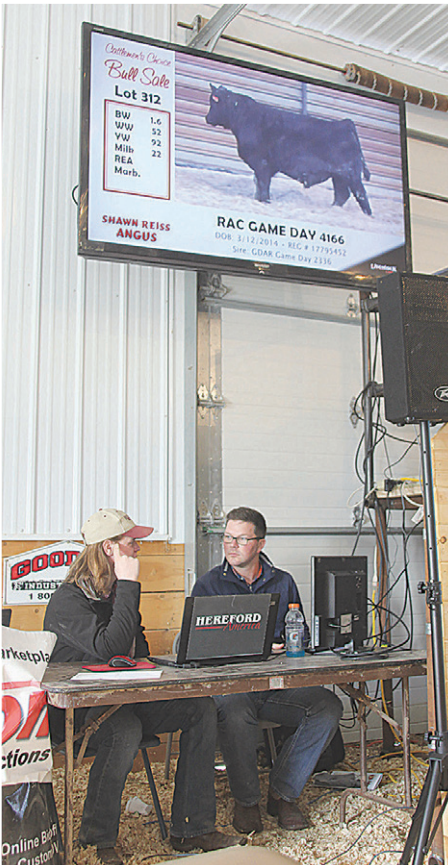
The Livestock Link

605/490-1513

605/210-1956

Using the biggest high-definition TV screens in the business.

Livestock Videoing, Video Sales and Sale Clerking Services



Cattle - any breed, Horses & Real Estate

VIDEO SALES

- Using the biggest high-definition TV screens in the business.
- Full service.

CLERKING

- Full clerking services with detailed reports.

More to come in 2017!



Inquire about the total package ... videoing, video sale and clerking.

The Livestock Link
THE BEST IN LIVESTOCK VIDEOS & VIDEO SALES

13823 Beaver Creek Place, Reva, SD 57651
www.thelivestocklink.com

Contact us if you have questions.

Marc Hotchkiss - 605/490-1513 • 605/210-1956
marc.hotchkiss@gmail.com

Phil Eggers - 605/351-5438
phil@TheLivestockLink.com

(continued from page 32)



Part of Anchor Polled Herefords display



Paul Hinderager at mike with Mark Ehlke at left, Lacey Ehlke to right.



Alicia and Lyle Nixon from Queensland, Australia



Tom Sparks (left), Plevna, Bruce Thomas, Gold Creek and Dean Dutton, Gold Creek, MT.

(continued from page 1)

and Minnesota tours. These tours were all well attended with about 200 people at each. It's so nice to see such enthusiasm for these tours.

In the mix were a few Hereford female sales that were incredible. The first few bull sales have been decent as well. Let's hope it keeps going that way.

The Hereford tours I was able to go on this fall, Nebraska and Montana, were incredible and our roving reporter Phil Eggers, said the Minnesota tour was exceptionally good too.

As dad wrote about in his column, we both attended the Montana Hereford Tour. I echo his sentiments about the tour and will pick up where he left off in the description. The turn-out was incredible with people from 15 states, Australia and Canada all eager to see some great herds of Hereford cattle.

The second day was equally as good, starting out at Ehlke Herefords

(continued on page 40)



Ehlke Herefords near Townsend



Cory Dutton, K&C Cattle Co., Deer Lodge, MT



K and C Cattle Co. heifers were a popular item on display at the Grant Kohrs ranch near Deer Lodge. At left are Bruce Tucker, TKR Ranch, Nebraska and Cory Dutton.



Brice Carmichael, Meadow, SD



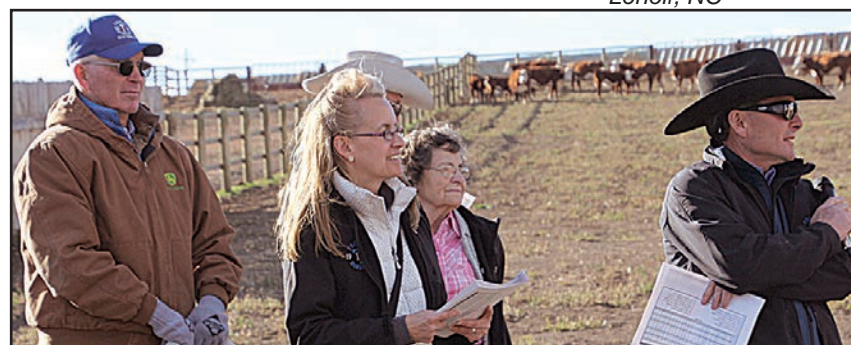
Doreen McMurry, Billings, MT



Mike and Lori Prestwood, Lenoir, NC



Jack and Marge Duprel, Sturgis, SD



Thomas Family — Richard and Shirley, Tammy and Bruce



Thomas Ranch near Gold Creek, MT has spectacular scenery. They were the final stop on the tour and included displays of their own cattle as well as self-guided pasture tours, along with displays for Dutton Herefords, Tomlinson Herefords, Rafter Ranch, Lucky U and Bar Star. Following the cattle tours a delicious prime rib dinner and band was enjoyed by the group.

AUCTIONEERS

BALOG Auction Services, Inc.

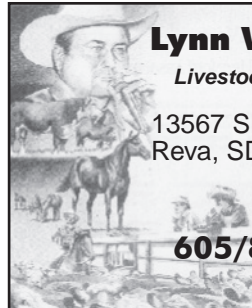
Box 786
Lethbridge, Alberta T1J 3Z6
Canada
(403) 320-1980
1-877-320-1988
Fax: (403) 320-2660
www.balogauction.com



DALE STITH Auctioneer

5239 Old Sardis Pike
Mays Lick, KY 41055

cell 918-760-1550
dalestith@yahoo.com



Lynn Weishaar Livestock Auctioneer

13567 SD Highway 79
Reva, SD 57651

605/866-4670

Seth Weishaar

Livestock Auctioneer

Bringing purebred & commercial cattlemen together.

♦ Purebred

♦ Commercial

11639 Snoma Rd.
Belle Fourche, SD
57717
(605) 210-1124
(605) 892-2640



ARKANSAS

Moon Herefords

www.moonherefords.com

Canadian and Carpenter-Williams Genetics

A total Performance Program
producing practical/efficient
Horned Herefords for a practical world.

Harrison, Arkansas
pamoon@windstream.net
870-743-5003 (O)
870-715-7244 (C)



AUCTION BARN

LEMMON LIVESTOCK, INC.

Box 477
Lemmon, South Dakota 57638

Phone 605-374-3877
or 1-800-822-8853

Paul Huffman, General Manager • 605-645-2493
Chad Hetzel, Assistant Manager • 701-376-3748

• Sales Every Wednesday •

We feature
Hereford & Hereford-X Cattle in Special Sales
www.lemmonlivestock.com

CALIFORNIA

Line 1 PEDRETTI DOMINOS

1975 E. Roosevelt Rd.
El Nido, CA 95317

Gino & Mona Pedretti (209) 756-1609
Mark St. Pierre (209) 233-1406
Gino Pedretti Jr. (209) 756-2088

Schohr Herefords

P.O. Box 391 • Gridley, CA 95948

Carl & Susan: 530-846-4354

Steven & Joseph: 530-864-2855

E-mail: ricencows@schohr.com



Selling bulls and heifers
by private treaty.
Contact us for semen
on Dakota.

CANADA

BAR PIPE Hereford Ranch

Generation after generation, same trusted brand.

Jay Cross: (403) 978-2767
Doug Finseth, Mgr.: (403) 938-7726

Okotoks, AB

www.barpipes.com



Brad & Veronica
Doenz
(403) 642-3894

E-mail: doenzb@gmail.ca
www.doenzranches.net

PO Box 362, Warner, AB T0K 2L0
3.2 km E of Warner on #504 & 3.2 km N on Rg Rd #170

Sale: Nov. 17, 2016 @ 1 p.m. at the Ranch

Hills Galore

Stock Farms

ABBEY, SASKATCHEWAN

Alvin and Mary-Kate
Pawlitza
Julia, Alex
and Georgia

Tel | 306/689-2597
Email | mk@hillsgalore.com
Web | www.hillsgalore.com
Mailing Address | Box 179, Hazlet, SK S0N 1E0

Lilybrook Herefords, Inc.

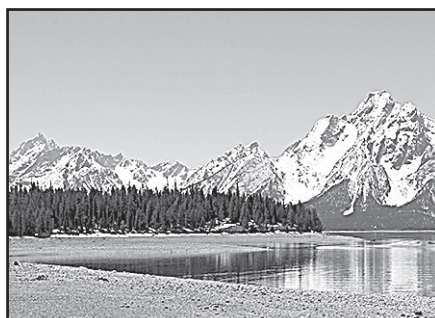
Practical, Efficient Cattle Are Our Livelihood!

Andy Schuepbach
Box 2044
Claresholm, AB, Canada
T0L 0T0



Phone: 403/625-4693 • Cell: 403/625-6316
Fax: 403/625-1500

andy@lilybrookherefords.com
www.lilybrookherefords.com



4 3342 Millar Ave
Saskatoon, SK S7K 7G9
Ph: 306-933-4200
Fax: 306-934-0744
info@tbarc.com
www.buyagro.com

CHRIS POLEY: 306-220-5006
TED SERHIENKO: 306-221-2711
SHANE MICHELSON: 403-363-9973
BEN WRIGHT: 519-374-3335

ULRICH

HEREFORD RANCH INC.

"Performance Tested Herefords"

Hans Ulrich
(403) 625-2237

Peter Ulrich
Cell (403) 625-1036

Email: peter@ulrichherefords.com
Website: www.ulrichherefords.com
Box 843, Claresholm, AB T0L 0T0
From Claresholm, 8 mi. (12.8 km) E, 4 mi. (6.4 km) N, 1/4 mi. E.

November 18, 2016
Medicine Hat, Alberta
Sale Time 1:00 pm sharp

Box 15
Eastend, Sask. S0N 0T0

Byron & Carolyn Templeton
306-295-3357 • Byron's Cell: 403-308-9971
Travis and Jocelyn Wasko
306-295-4000 • Travis' Cell: 306-295-7246
www.xtcranches.com

COLORADO

Ernst Herefords

Marshall Ernst Family
Windsor, CO 80550
970-381-6316
www.ernstherefords.com

Bull Sale • March 29, 2017 • 1 p.m.
at Shamrock Livestock • O'Neill, NE

Practical
Proven
Real World
Cattle

High Altitude
PAP Tested
Since 1980 at 8,000 ft. +

MIKE FUCHS
HEREFORDS
3673 Co. Rd. 14
Del Norte, CO 81132
Mike 719/657-2519

• Annual Sale Dec. 3, 2016 •
mikefuchsherefords@gmail.com

E-mail: jbh@herefordamerica.com
or phone 605/866-4495

38th
ANNUAL SALE
Tuesday,
Oct. 17, 2017
800-351-5362

970-878-5362 • 970-270-4445 cell
Mary Strang & Family
2969 County Road 8 • Meeker, CO 81641
strangherefords@gmail.com
www.strangherefords.com

IDAHO

Shaw Cattle Co.
22993 Howe Rd.
Caldwell, ID 83607
www.shawcattle.com

Greg: (208) 459-3029
Sam: (208) 880-9044
Tucker: (208) 899-0455
Ron Shurtz: (208) 431-3311

THE BULL BUSINESS BRANDSM
ANGUS HEREFORD RED ANGUS

Neal Ward
673 N. 825 W. • Blackfoot, ID 83221
(208) 684-5252

.....

HERD SIRES:
Remital Online 122L • TDP Eldorado
WSF Home Schooled • Mr. Hereford

Johnson
Herefords

Since 1918
Registered Horned & Polled Herefords
Jack & Lynne Johnson
2165 240th St.
Milford, IA 51351
Jack: 712-260-3650 • Lynn: 712-330-7470

IOWA


Good Doin' Genetics

WIESE & SONS

Bulls, Females, Semen
Now in our 100th year of producing top Herefords

P.O. Box 305
Manning, IA 51455
712-653-3678
www.wieseandsons.com

Hereford America



Hurry!
Don't be late!

Early Bird Deadline is the 1st.
Discount applies!
Regular Deadline is the 5th

Call 605/866-4495 or e-mail
jbh@herefordamerica.com

ILLINOIS



Baker Farms
1278 E. 20th Rd. • Streator, IL 61364
Fred • Debby
Sarah • Susan • John
Phone: (815) 672-3491 • Mobile: (815) 257-3491
Fax: (815) 672-1984

QUALITY & PERFORMANCE SINCE 1919



Milligan Herefords
481 Church Rd
Kings, IL 61068

JAMES (815) 562-4946 (815) 761-1523	ROBERT (815) 562-6391	MALCOLM (815) 562-5879
-------------------------------------------	--------------------------	---------------------------

Superior Hereford Genetics

LOEHR HEREFORD FARM
P.T. "Pete" Loehr
113 W. Northgate Rd
Peoria, Ill. 61614
309/692-6026 or 1-800-937-BEEF
- The Best of the Best -
Line One, Canadian & Pure Gold

STEPHENS HEREFORD FARM
STEPHENS TRAILER SALES
Eby aluminum livestock

P.O. Box 168 • Taylorville, IL 62568
Mark Stephens
217-825-7913 Cell
mark_stephens46@yahoo.com
Danny Stephens, Trailers • 217-824-2815

LIVESTOCK EQUIPMENT



PORTABLE & STATIONARY LIVESTOCK EQUIPMENT
FAWCETT ENTERPRISES, INC.
36111 211th Street ~ Miller, SD 57362-6814
For More Information Contact:
RANDY FAWCETT
Phone 605/853-3930 • Cell 605/461-9346 • Fax 605/853-3310
CUSTOM DESIGNS AVAILABLE

.....
www.herefordamerica.com
.....

Hereford America

North America's Largest Privately Owned
Hereford Newspaper.

Call 605/866-4495 for more information.
or E-mail: jbh@herefordamerica.com


.....
www.herefordamerica.com
.....

KANSAS



Alexander Farms
Polled Herefords
LINEBRED KING DOMINOS

John Alexander Family
2756 S. Donmyer Road
Gypsum, KS 67448-9414
Home: (785) 536-4931
alex farms@eaglecom.net
facebook.com/alex farmsbeef
— Breeding Stock, Semen & Flushes For Sale —




and
BERAN BROS.
ANGUS
HEREFORDS

1350 NE 100 Ave.
Claflin, KS 67525
Craig Beran, Jr. Gerald Beran, Jr.
620/587-3709 620/587-3407
620/786-9703 (cell) 620/786-9569 (cell)
Sale March 20, 2017
CATTLE FOR SALE AT THE RANCH

BTS HEREFORDS

Bruce & Tracy Schlickau
14601 South McNew Road
Hutchinson, KS 67501
Phone: 620-459-6576



Location: 5 miles south of Hwy 96 & 14 jct.
1 mile east, then 3/4 mile south
Quality Herefords by private treaty sales




Registered
Herefords
SINCE 1965

DAVIS HEREFORDS
Dean & Danny
(785) 256-4643 • (785) 256-4010

29111 Keene Eskridge Rd.
Maple Hill, KS 66507
13 miles west of Topeka on I-70.
3 miles south on Exit 342.

Deewall Family

Mike Herefords
1074 Hwy. 1
620-635-6511
Mike & Jane
Deewall



Coldwater, KS 67029
620-635-5978 (cell)
www.deewallherefords.com

4V RANCH DOUTHIT HEREFORDS

4V Ranch 600 S Lorraine St
St. Francis, KS 67756



MARGO DOUTHIT
(785) 332-2323
Cell 332-4240
4vranch1@gmail.com
4vranchdouthitherefords.com

Bulls & Heifers For Sale

Douthit Herefords

Walter, Megan & Chuck

Douthit-Downey Land & Cattle, LLC
Megan's cell (785) 332-8575
Chuck's cell (785) 332-4034

1805 RS 115
St. Francis, KS 67756
www.douthitherefords.com
megan@douthitherefords.com

FLORY POLLED HEREFORDS

Mike Flory & Family
618 E. 800 Rd.
Lawrence, KS 66047
785/865-3444 • 785/979-3984
mike.flory@sbcglobal.net
JB Trojan & Polled LI

Performance tested since 1979.
Functional cattle with multi-trait performance.



FOR ALL YOUR NEEDS IN HEREFORD CATTLE
IN KANSAS AND SURROUNDING STATES

THE KANSAS HEREFORD ASSOCIATION
Tom Granzow, Secretary-Manager
765 South 3000 Road
Herington, Kansas 67449
785-466-2247 785-466-2226 (FAX)
kansashereford@tctelco.net
www.kansashereford.org

Gustafson Herefords

Gus, Deb and Shelbi Gustafson

7477 Davis Creek Road
Junction City, KS 66441
785-238-7306
I-70 exit 303... 7 miles South
Visitors Always Welcome

Granzow Herefords

Tom, Mary & Tobyn Granzow
765 South 3000 Road
Herington, KS 67449
785/466-2247 or 785/466-6438
www.granzowherefords.com



MEMBER OF THE PTP ALLIANCE

FRANK HUG & SONS

Bulls & Females
For Sale Private Treaty

H 2556 W. 125th Street H
Scranton, KS 66537

Bob Hug 785/230-0434 Ed Hug 785/230-7597
fhug-sons@excite.com


JENSEN BROS.

Jensen Livestock Agency
Kevin & Sheila Jensen
P.O. Box 197 • Courtland, KS 66939
785-374-4372
Kevin: 785-243-6397
jensenks@courtland.net
www.jensenbros.net

Internet Heifer Sale: Oct. 13, 2016
Annual Bull Sale: March 2, 2017
See us for your next herd sire!

MALONE Hereford Farm

1371 Road F
Emporia, KS 66801
Phone: 620-342-7538
Alton's Cell: 620-794-2358
ammalone@lcwb.coop



Alton, Marie, Brian, Dustin and Michelle Malone



1237 N. 13th Rd
Lucas, KS 67648

Gene: 785/658-5612
heartlandhay@wilsoncom.us
Darris: 785/658-5208
Clint: 785/658-7028
www.meitlercattle.com

MILL CREEK RANCH

20635 Hessdale Rd
Alma, KS 66401
David Breiner (785) 449-2841
David cell (785) 456-4790
Chad Breiner (785) 564-2091
Ryan Breiner (785) 207-3070

www.millcreekranch.com
millcreekranch@embarqmail.com
Production Sale Last Tuesday in February
MANHATTAN, KS

"Best of Both Worlds Sale" • 4th Mon. in March
12 noon at the ranch • Dwight, KS



Also selling
70 F-1 Black
Baldy heifers
with calves,
75 Fall bred
heifers
20 Quarter
Horses

70 Hereford
Bulls
60 Angus
Bulls

Jan: 785-482-3383 • Arden: 785-466-1422
Box 8, Dwight, KS 66849
E-mail: jakoleenbros@tctelco.net
www.oleenbrothers.com



Sandhill Farms
Registered Polled Herefords
Kevin, Vera & Tyler Schultz
2408 280th Ave., Haviland, KS 67059
Phone: (620) 995-4072 • Cell: (620) 546-4570
Tyler Cell: (620) 546-1574
e-mail: kevin@sandhillfarms.com
website: www.sandhillfarms.com
Sale March 31, 2017

Schlickau Herefords

Since 1913
Cattle for Sale Private Treaty

Lois
H: 620/465-7749
14506 S. Victory Rd.
Haven, KS 67543
schlickauhfd@embarqmail.com

James and Charlene
H: 620/465-2691
Cell: 316/734-3700
james.schlickau@renogov.org

SMITH CATTLE



Reg./Com. Polled Herefords
Redfield, Kansas

Farm: 620/756-4138 • Cell: 620/365-1737

MINNESOTA

BELL'S RAWHIDE RANCH
Horned & Polled Herefords
F1 Baldy Heifers
Quality Cattle & Horses
6006 76th St. SW
Motley, MN 56466
Roy & Tammy Bell
(218) 397-2579
cell (218) 296-1960
2.5 miles East of Leader

CARLSON FARMS
CF
1470 10th St. N.E.
Murdock, MN 56271
rbmrc1@gmail.com
Ross, Beth, Mallory, Regan 320-366-3726
Rob, Jean, Brett, Bailey, Brook 320-366-3970

Dakitch Hereford Farms
David, Lorie, Michael & Mason Kitchell
Matthew & Darci Kitchell
3471 State Highway 200
Ada, MN 56510-9260
Quality, Performance Cattle For Sale
www.dakitchfarms.com 701-799-7690
dakitch@arvig.net Visitors Always Welcome

Delaney Herefords
Jerry & Shelly Delaney
2071 Co. Rd. 101
Lake Benton, MN 56149
Home: 507/368-9284 • Cell: 507/820-0661
jdh@delaneyherefords.com
www.delaneyherefords.com
Cattle for sale at all times.

DOSE FAMILY HEREFORDS
Building a family tradition on maternal cow power
Allan & Joleen Dose Family
Arlington, MN 55307 C: 320-583-8002
allandose@frontiernet.net
www.dosefamilyherefords.com

JIM, JERI, JODY, JAIME HANSON HEREFORDS
37590 110th St
Comfrey, MN 56019
507.877.3631
jerihanson@hotmail.com
Jim's Cell 507.829.6756 • Jeri's Cell 507.828.2211
Jody's Cell 507.276.8577 • Jaime's Cell 507.276.8237

JMF Herefords and Sim-Angus
ANNUAL BULL SALE,
FIRST SATURDAY IN FEBRUARY
Jared, Makayla, Jaelyn, Tayton and Ty Flower
Holloway, MN
Jared: 320-413-0483 www.jmfherefords.com
Makayla: 605-690-6050 jmflower.11@hotmail.com

Early Bird ad deadline 1st of month! (10% discount)
Hereford America
605/866-4495
www.herefordamerica.com
jhb@herefordamerica.com

Jones Farms
Dave & Susan Jones
31490 E. State Hwy. 112
LeSueur, MN 56058
(507) 665-3962
(507) 317-5996 cell
Breeding Stock For Sale
Bulls, Heifers, Club Calves,
F1 Baldy Heifers

KLAGES HEREFORDS
Quality seedstock for sale
Jeff & Mary Klages
64090 410th St
Ortonville, MN 56278
ph/fax (320) 273-2163
jmkklages@fedtelnet.net

Kroening Black Herefords
DNA Profiled - Performance
Registered Black Herefords
Richard and Julie: 218-435-1223
Mike & Bridget: 218-230-1173
Fosston, MN
juliek@gvtel.com

Krogstad Polled Herefords
Les Krogstad 3348 430th St. Fertile, MN 56540 (218) 945-6213
Darin Krogstad 16765 Welch Shortcut Welch, MN 55089 (651) 485-0159
(218) 289-5685 (cell)
les@krogstadpolledherefords.com
www.krogstadpolledherefords.com

Lawrence Herefords
Since 1957
2477 N.W. Main St. • Coon Rapids, MN 55448
Cattle at Princeton, MN
Bulls & Females For Sale
Doug & JoAnn (763) 755-4930
Bryan & Marytina (763) 389-0625
Bradley & Brigitte (612) 720-1311
E-mail: joannlawrence8@msn.com

Lind Polled Herefords
Since 1958
• Dan • Erika • Susie • Judy •
Contact: Dan Lind
200 E. Grove St.
Rushford, MN 55971
(507) 864-2298
cell: (507) 458-2080
e-mail: Lind2@acegroup.cc
Visitors Always Welcome

The Livestock Link For All Your Livestock Video Needs
Call Marc Hotchkiss
605/490-1513

Lost Meadows Farm
Registered Polled Herefords
Shawn & Dawn 36860 Rethwisch Lane Frazee, MN 56544 218.334.4045
Dave & Rhonda Eckert 18513 405th Ave Frazee, MN 56544 218.334.5732

Polled Herefords • Sales
McIver's Happy Acres
David, Maryln, Scott and Tom McIver
15624 340th Ave. Phone: 320-283-5776
Farwell, MN 56327 Fax: 320-283-6044
mcivers@runestone.net
www.mcivershappyacres.net

Nelson Polled Herefords
Phil • 507-629-3375 1616 Co. Rd. 11 Tracy, MN 56175
Will • 507-626-0239
E-mail: wnelson@westtechwb.com
Herd Bulls
NPH Active in EF Beef P230 Frank B497
T.P.R. EFBeef U248 Fellis A246
GENESEEK NPH Tender 10 Domino 428
NPH Tender 6 Domino 407
Proud to be a Hereford Breeder

Minnesota Hereford Breeders
Secretary/Treasurer
Kory and Michele Kruse
2075 51st St.
Ellsworth, MN 56129
507-920-5474
kmkruse96@gmail.com
minnesotaherefordbreeders.com

"Quality" not "Quantity" Hereford Cattle
Schmidt Herefords
Pipestone, MN 56164
John A. Schmidt 787 70th Ave. (507) 825-2383
John E. Schmidt 905 7th St SW (507) 825-2786
cell: (507) 215-1037 cell: (507) 215-1174

ADS due by the 5th of the month!
Hereford America
605/866-4495
www.herefordamerica.com
jhb@herefordamerica.com

SPRINGWATER SPH Polled Herefords
Chad, Lacey, Easton & Michoan Williamson Pipestone, MN 507/825-5766 507/215-0817 springwater@svtv.com
Troy Williamson Garretson, SD 507/597-6221 605/254-7875 twilliamson@alliance.com.net

SCHAFFER HEREFORDS
Lester & John Schaffer
FOR SALE:
Bulls
Females
Semen
64664 170th St.
Buffalo Lake, MN 55314
(320) 833-2050
(320) 582-1458 John cell
(320) 582-0489 Les

Minnesota Card Ad Space for sale.
Only \$150 per year
contact Jill at
jhb@herefordamerica.com

Inquire about the total package ... videoing, video sale and clerking.

The Livestock Link
THE BEST IN LIVESTOCK VIDEO PRESENTATION

Contact us if you have questions.

Marc Hotchkiss - 605/490-1513 cell • 605/210-1956 cell

marc.hotchkiss@gmail.com

13823 Beaver Creek Place, Reva, SD 57651

www.thelivestocklink.com

MONTANA



Byron Bayers
248 Bayers Lane
Twin Bridges, MT 59754
(406) 684-5465
bayers@3rivers.net



Private Treaty Sales
www.beeryherefords.com
Eastern Montana's finest Herefords
~ Horned & Polled ~ Matt & Krista
Joanne 406/773-5721
406/773-5710 cell 406/979-5720
Also selling Red Angus bulls & females

ADS FOR
the JANUARY issue
of
Hereford America
**must be in by
December 5.**

DALLAS POLLED HEREFORDS

Don Dallas
Box 532
Canyon Creek MT 59633
406/368-2244 Ranch
406/443-5110 Office
"Mountain Raised Performance Cattle"

DUTTON HEREFORDS



190 Sunnyside Ln.
Gold Creek, MT 59733
Dean (406) 288-3330
Cell (406) 240-8014

*Registered bulls and commercial
bred heifers for sale.*

EGGEN'S J BAR E RANCH

Since 1898
Jay-De
Arvid & Linda (406) 671-7149
(406) 895-2657 Lorrie
(406) 765-7068 cell (406) 765-8219
Box 292 • Plentywood, MT 59254



Mark, Della, Lacey & Jane'a Ehlke
PO Box 178 • Townsend, MT 59644
Mark: 406/439-4311 • Della: 406/439-4300
www.ehlkeherefords.com

FEDDES Herefords

www.feddes.com
TFeddes@msn.com
Dan (406) 284-6810 • cell 570-1602
Tim (406) 284-6990 • cell 570-4771
Marvin
2009 Churchill Road
Manhattan, MT 59741-8122



Genetics for Certified Hereford Beef®
REGISTERED POLLED HEREFORDS

Fred, Doreen and Rebecca McMurry
2027 Iris Lane Ranch 20 miles
Billings, MT 59102 east of Billings on
(406) 254-1247 Squaw Creek Road
(406) 697-4040 (cell) www.mcmurphyherefords.com
(406) 254-1247 (fax) mcmurphyherefords@gmail.com



MOHICAN WEST
3100 Sportsman Park Road
Laurel, MT 59044
Phone/Fax (406) 633-2600
Terry Powlesland (406) 633-2810



REAL WORLD - HONEST - GUARANTEED BULLS
Ace & Tara Diemert BREEDING HEREFORD
230 3700 Rd South CATTLE SINCE 1945
Lothair, MT 59461
406/432-3412
ngrhereford@northerntel.net

The next issue is
January
Deadline is December 5.
E-mail:
jbh@herefordamerica.com

Steer In Trailer Sales



New & Used
Stock & Horse Trailers
Flatbeds - Mats -
Cargo Trailers

Located at I-90 and Hwy. 287

29 Bronco Drive (406) 285-4300
Three Forks, MT 59752 Fax: (406) 285-4146
www.steerin.com 1-877-335-5372

**BULLS FOR SALE
PRIVATE TREATY
STOREY
HEREFORD RANCH**
Chuck & Kathy Kohlbeck
10069 River Road Chuck, cell (406) 580-8255
Bozeman, MT 59718 Garrett & Katelyn Knebel
(406) 580-9565
SHR@storeyherefordranch.com

THOMAS HEREFORDS
HORNED P.O. Box 330055 POLLED
Gold Creek, MT 59733
BULLS & HEIFERS FOR SALE
Richard & Shirley (406) 560-8122
Bruce (406) 544-1536
e-mail: bruce@thomasherefords.com
www.thomasherefords.com

**WEAVER
HEREFORDS**
Don & Dolly Weaver
28108 Warrick Rd.
Big Sandy, MT 59520
(406) 386-2244

e-mail: dwhrfrd@gmail.com
www.weaverherefords.com

Heifers for sale private treaty in the fall.
Annual bull sale the first Monday in March.

NEBRASKA

(continued on next page)

BLUEBERRY HILL FARMS

Doug Bolte, Manager



Office Phone 402/371-0931
Home Phone 402/379-1432
Cell Phone 402/640-4048
Fax 402/644-8010
email: dbolte@telebleep.com

1103 So. Grandview Drive
Norfolk, NE 68701

ESTERMANN HEREFORDS

— Continuous Herd Since 1899 —
32 years of Canadian breeding

Joe, Marlene & Dan Estermann
35219 S. Somerset Rd.
Wellfleet, NE 69170
Phone: 308-963-4473
E-mail: jesteremann@nebnet.net

Quality Cattle That Work
FISHER

Lowell & Carol 48979 Nordic Road
(402) 589-1347 Spencer, NE 68777

Frenzen Annual Bull
Polled Herefords Production
Sale
Females and Club Calves March 27, 2017
for sale at private treaty.

Galen, Gwen and Eric Frenzen
50802 N. Edgewood Rd. • Fullerton, NE 68638
Galen's Cell: (308) 550-0237 • Eric's Cell: (308) 550-0238
www.frenzencattle.com

GIBSON HEREFORDS

Line 1 Breeding

LARRY AND KAREN GIBSON
35570 W. Gibson Rd.
Wallace, NE 69169
308-387-4580 ~ 308-530-6435
kgibson@nebnet.net



Show Heifers & Steers

Randy Helms Cody Helms
73031 Rd 419 303-842-9071
Holbrook, NE 68948
308-493-5312

HENKEL POLLED HEREFORDS

Pure Station
Polled L1 Dominos
GENE ERIC
402/729-5866 402/239-9838
56095 - 715 Rd. • Fairbury, NE 68352
henkelhereford@hotmail.com

HUWALDTS HEREFORDS

86423 558 Ave • Randolph, NE 68771
Ed & Marsha Angie
Home: 402/337-0784 Cell: 402/360-4796
Cell: 402/360-4387
Keith & Virginia
402/337-0307

Email: huwed@live.com
Website: www.edhuwaldt.com
Polled Hereford Bulls & Females For Sale at Private Treaty.
Visitors Always Welcome!

JB RANCH

Polled Herefords
Milk, Muscle Performance & Weight

Bulls and Females
Always For Sale, Females
that Visitors Always Welcome! that
Perform Prolific + Disposition Produce

Jack & Bev Beeson 402/375-3404
Wayne, NE 68787 cell: 402/375-9027

Feed Efficiency, Carcass,
Moderate size, High gain
Documented proof
KEG
HEREFORD RANCH

Ken & Marilyn Stephens
39753 906th Rd., Valentine, NE 69201
402-376-1267

LARSEN'S POLLED HEREFORDS

CATTLE FOR BOTH PUREBRED
AND COMMERCIAL PRODUCERS
Larry Larsen Selling at
2497 Hwy 51 Shamrock Livestock
Decatur, NE 68020 in O'Neill
402-349-5589 April 14, 2016.

LINTON POLLED HEREFORDS

Art & Jean Linton
77414 Hwy 183
Miller, NE 68858
Home: (308) 457-1127
Cell: (308) 293-5816
ajlinton@frontiernet.net
www.lintonpolledherefords.com

(continued from previous page)

NEBRASKA

MELCHER HEREFORDS, INC.

For Sale

Hereford Bulls • January 28, 2017
Dehorned commercial heifers for sale now
175 Hereford heifers bred Angus
(Carter Wind Star 218)
90 red baldy heifers bred Red Angus (Conquest)

Don: 402-336-7194 • Kevin: 402-340-6189
86288 Voyager Rd., Page, NE 68766



MONAHAN CATTLE COMPANY

Brand of Quality
Herefords

P.O. Box 306 • Hyannis, NE 69305

James (308) 458-8019
Bryan (308) 458-8021
Bob (308) 458-8024

NHA
NEBRASKA HEREFORD ASSOCIATION

Melissa Buehler, Executive Director
1519 F Street, Fairbury, NE 68352 • (402) 239-9712
www.nebraskaherefords.com



Ridder Hereford Ranch

John & Mary Ridder
Callaway, Nebraska

308/836-4430
mailbag@RidderRanch.com
www.ridderranch.com

• Sale first Thursday in February •



SCHUTTE & SONS

1417 Road 2100
Guide Rock, NE 68942-8099
Ron Schutte
402-756-3462 • 402-746-4378 cell
rnschutte@gtmc.net
www.gtmc.net/schutte

Schroer Herefords

S Lavern Schroer Family
2924 Road P ~ Nelson, NE 68961
402-756-7834
cell ~ 402-879-8056

Line One Herefords.
Bulls and females for sale by private treaty.

Cattle bred up, not fed up!

Thanks for
attending the
Nebraska
Hereford Tour.

STEWART HEREFORD RANCH
Jay and Kaye Stewart
45717 875th Rd
Newport, NE 68759
Phone: (402) 244-5457
Cell: (402) 760-0961

TEGTMEIER POLLED HEREFORDS

57th Annual Sale March 13, 2017
71556 609th Ave.
Burchard, NE 68323
Russ: (402) 865-5805
www.tegtmeierpolledherefords.com

**Valley
Creek
Ranch**

Scott & Judy McGee 1900 G Street
Blake McGee Fairbury, NE 68352
Melissa & Brandon Buehler Scott's Cell: 402-300-2659
Darci & Mick Pesek www.valleycreekranch.net

**VAN NEWKIRK
HEREFORDS**
Quality Herefords Since 1892
Sale: January 16, 2017
★ Joe Van Newkirk
Oshkosh, NE 69154
Phone: 308/778-6049
www.vannewkirkherefords.com

Vin~Mar
Cattle Company

Owners: Vince, Mary, Ryan & Bryson Bickel ~ Jerry & Suzy Bottorff

Contact Vince at 308-282-0416 or Cell: 308-360-0336
2821 630th Rd www.vinmarcattle.net
Gordon, NE 69343 Email: vmbickel@gpcom.net

Registered Black Angus & Hereford
Visitors Welcome Anytime!



Buckeye Hereford Association

Lisa Finnegan Keets, secretary
440-320-6193
ohioherefordlady@yahoo.com

Sale • March 2017 • Columbus, OH
www.BuckeyeHerefords.com

Videoring, video sales and sale clerking.



THE BEST IN LIVESTOCK VIDEO PRESENTATION

Contact us if you have questions.

Marc Hotchkiss
605/490-1513 cell • 605/210-1956 cell
marc.hotchkiss@gmail.com
13823 Beaver Creek Place, Reva, SD 57651
www.thelivestocklink.com

OREGON

**Allison
HAY & HEREFORDS**

Mike & Carol Allison
70641 Kunze Lane • Boardman, OR 97818
(541) 571-7139
(541) 571-7313

**BIRD
HEREFORDS**

David and Lynda Bird
Phone: (541) 742-5436
E-mail: bird@pinetel.com
45863 Crow Rd.
Halfway, Oregon 97834

Chandler Herefords Inc.

Wide, Thick, Long, Correct, Beautiful, Balanced Herefords
127 Years in the business

541-523-2166 George Duane
541-403-0125 541-403-0124

17578 Chandler Lane
Baker City, OR 97814
www.chandlerherefords.com
E-mail: chandlerhereford1889@yahoo.com

Hello
Oregon!

Hereford America
605/866-4495
www.herefordamerica.com
jbh@herefordamerica.com

**HARRELL
HEREFORD RANCH**

42590 SALMON CREEK ROAD
BAKER CITY, OR 97814

Bob Harrell, Jr. Don Schafer
541/523-4322 541/403-0008

Registered Hereford Cattle and Quarter Horses
ANNUAL SALE FIRST MONDAY IN MARCH

BOWLING RANCH

2211 S. 29th Co. Rd. Blackwell, OK 74631

Melvin Young Nancy Bowling
Herdsmen 580-362-5026
580-761-9257 nkbowling@yahoo.com

DAY HEREFORDS
Hazlett-Turner Ranch Bloodlines
Disposition & Thickness Bred

"Located in the heart of the Old Hereford Heaven"
next ranch north of the famed former Turner Ranch on Hwy 1

Mr. & Mrs. Richard C. Day & Family
3284 St Hwy 1 W • Roff, OK 74865
580-456-7567

Lents
Anxiety 4th Herefords
Thick, substantive & efficient!

J.H. "Jim" Lents Home 580-246-3560
25398 SW Coombs Rd Cell 580-704-3560
Indiahoma, OK 73552 jhlents@sirinet.net



(continued from page 34)

as dad already wrote about.

From Ehlikes at Townsend the bus and cars traveled north through Helena and up to Deer Lodge.

A highlight of the trip was going to the historic Grant Kohrs Ranch. Started in the late 1800s by Johnny Grant and Conrad Kohrs. The ranch settled the Deer Lodge valley and eventually developed into a vast cattle empire. Herefords were the breed of choice for many years. Our group was able to tour the old house which has all the original furnishings along with touring the blacksmith shop, old wagon barn, tack barn and bunkhouses. We also ate lunch here and Cory and Keesha Dutton, K and C Herefords had herd bulls and heifers on display.

The busses then headed out for the Thomas Ranch at Gold Creek. The weather and time of day were perfect for showing off Montana's beautiful scenery. The setting of the Thomas Ranch is gorgeous. They had enough large pens to let the following people display cattle at their ranch: Dutton Herefords, Tomlinson Herefords, Rafter Ranch, Lucky U and Bar Star.

The Thomas family had a great display of pairs and also let people take gators out into the pasture to look at pairs there. It was followed by a fabulous meal and entertainment.

These western Montana tours are hard to beat for quality, reputation cattle and beautiful scenery. What more could you want.

— JBH



Carol Tomlinson from Deer Lodge spoke about their cattle.



One of the calves from Bar Star, Chad and Stephanie Murnin, Loma, MT.



Jody and Liz Jones, Rafter Ranch, Wise River, MT



Rafter Ranch cattle



Jon Bouma, Lucky U, Stephenville, MT



Dutton Ranch, Gold Creek, MT



Chad Murnin



NORTH DAKOTA

Behm Polled Herefords

Larry, Aneica,
Lindsey, Nicole and Logan Behm
5944 Hwy. 1806
Beulah, ND 58523
701-873-2646
e-mail: albehm@westriv.com



BOEHNKE HEREFORD RANCH

Registered Herefords Since 1946

Unpampered • Functional • Sound
Cattle for Sale at All Times

8424 4th Ave N.E.
Kramer, ND 58748
Jeff 701-359-4450 • Jared 701-201-0445
e-mail: jboehnke@utma.com

CARTER'S / PENNER POLLED HEREFORDS / LAND & CATTLE



Annual Bull Sale
at the farm in Rocklake, ND
1st Saturday in February

Jimmy Carter Jay & Malynda Penner
P.O. Box 55 28074 440th Ave
Rocklake, ND 58365 Freeman, SD 57029
701-266-5575 605-929-7314
mrs.penner@hotmail.com

DIAMOND R HEREFORDS

Randy & Julie Lemm Family
623 166th Ave. SE
Hillsboro, ND 58045
(701) 636-5465
rdlemm@yahoo.com

Merlin & Eunice Fornes

Quality grass-raised
Polled Herefords



12169 56th St. SE
Kathryn, ND 58049
(701) 924-8360

FRIEDT HEREFORDS

Production Sale Feb. 8, 2017
& Private Treaty

Gary, Kirsten & Aaron
8733 55th St. SW • Mott, ND 58646
701/824-2300 • Gary's cell: 701/290-7231
Megan & Dusty Dukart 701/290-7230
Lindsey & Drew Courtney
E-mail: gfriedt@hotmail.com
Website: www.friedtherefords.com

HELBLING HEREFORDS

Registered and commercial.
Bulls and females for sale any time.
— Private Treaty —

4785 Co. Rd. 83 • Mandan, ND 58554

Jim Fred Wayne
701-663-7123 701-663-0137 701-471-4391

E-mail: helbling95@msn.com

HUSO & SONS HEREFORDS

Bred For Better Beef™
Jim Huso

701.326.4278 or 701.326.4176 (evenings)
11922 17th St. NE Aneta, ND 58212
www.husoandsons.com

MIDWAY POLLED HEREFORDS

7480 26th St.
Sheyenne, ND 58374

Doug & Ann: 701/996-3111
Bill, Karen, Katie & Whitney:
701/996-3300
midwayph@stellarnet.com
Herdsmen: Jake Burkhardtsmeier

Visitors Always Welcome

MRNAK HEREFORD RANCH

ANNUAL SALE Feb. 12, 2017 SALE IN BOWMAN, ND

14503 91st St. SW • Bowman, ND 58623
Marlene 701/574-3124
Wayne, Jill & Robyn 701/574-3172
Terry & Andy 701/574-3193
Brent & Jenna 701-206-0604

www.mrnakherefords.com

NORTH DAKOTA HEREFORD ASSN.

Joana Friesz
Sec/Treas.



PO Box 67
New Salem, ND 58563
701/843-8750 • 701/400-8744 cell
701/843-8744 work
joana@northlandinsuranceagency.com

OLSON Hereford Ranch

Carl, Lindsay, Casey, Dru & Stetson Olson
16068 24th St SE • Argusville, ND 58005
ranch: 701/484-5779 • cell: 701/361-0684
Ed & Jeanne Olson • 701/238-3601

Red Power Bull Sale - Feb. 16, 2017
www.olsonredpower.com
E-mail: olsoncandc@aol.com

PELTON POLLED HEREFORDS



We produce Polled Herefords
for the Commercial Cowman

Craig 40 93rd Ave. NW
Kayla & Kain Halliday, ND 58636
cell: 701-260-0058 • 701-548-8243
craigp@ndgateway.com

North Star Classic Hereford Show & Sale

December 2, 2016
Valley City, ND

Plus NDHA Annual Meeting and Banquet

Contact Joana Friesz for more info.:
701/843-8750 • 701/400-8744 cell
701/843-8744 work
joana@northlandinsuranceagency.com

Stroh HEREFORD RANCH

Over 50 years of Registered Herefords

TONY & MIKE STROH

10550 Hwy. 200 Killdeer, ND 58640
701/764-5217 701/573-4373

Annual Sale Feb. 2, 2017

Winter Ranch

Quality Polled Hereford Cattle
1990 10th St. NE
Goodrich, ND 58444

Jason & Linda • 701-884-2424
Kevin & Julie Bender • 701-884-2417




Visitors Always Welcome
Stop Anytime

SOUTH DAKOTA

... more South Dakota on next page

Jim BAKER
HEREFORD RANCH
 P.O. Box 2769 • Rapid City, SD 57709
BULL SALE: Feb. 11, 2017
 Jim 605/923-2925 • 381-9519 cell
 E-mail: jbakereherefords@gmail.com
 www.bakereherefords.com

JZ Bar JZ Ranches
 Homozygous Polled Herefords
 Homozygous Polled Limousin
 18542 326th Ave.
 Holabird, SD 57540
Annual Production Sale
Tuesday, Feb. 21, 2017
Don/Peg/Seth Zilverberg
605/852-2966
 web site: www.barjz.com
 email: cattle@barjz.com

DVORAK HEREFORDS

LAKE ANDES, SD
 Richard & Darlene
 Jeff & Tiphany 605/384-3914 Cell: 491-2068
 Boyd & Jenni 605/487-7090 Cell: 491-7090

EGGERS
Southview Farm
 Tim & Philip Eggers
 25748 S. 476th Ave.
 Sioux Falls, SD 57104
 (605) 351-5438
 ESFherefords@aol.com
1-29 Bull Run
 Bull Sale March 11, 2017
 Female & Frozen Edition Sept. 2017

FAWCETT'S
ELM CREEK RANCH
 21115 344th Ave. • Ree Heights, SD 57371
 Robert Fawcett
 Keith, Cheryl, Matt & Erin: 605/870-0161
 Daniel, Kari, Hollis & Ivy: 605/870-6172
 Weston & Kristin Kusser: 605/478-0077
 www.fawcettselmcreekranch.com
Bull & Female Sale • February 13, 2017

FINK
 POLLED HEREFORDS

 Mike & Marvin Fink
 P.O. Box 184 • 43610 SD Hwy 42
 Bridgewater, SD 57319
 Phone: (605) 729-2515
 Cell Phone: (605) 999-2075
 www.sites.google.com/site/finkpolledherefords
 E-mail: swamprat@uniteltd.com

FREDERICKSON RANCH
Pyramid Beef Bull Sale
 First Saturday in December
 Mark & Mary Kay
 Frederickson
 19975 Bear Ridge Rd.
 Spearfish, SD 57783
 605/642-2139
 320/808-6691 (cell)
 Nate & Jayna
 Frederickson
 605/254-4872 (cell)
 Shawn & Sarah
 Tatman
 307/673-4381

Gant
Polled Herefords
 Box 15 • Geddes, South Dakota
Mark • Phone (605) 337-2340
Dennis • Phone (605) 337-2564
 2 year-old Angus & Polled Hereford
BULL SALE
February 24, 2017
 Geddes, SD

Hanson's
Polled Herefords
 Sherry Hanson
 15477 409th Ave.
 Conde, SD 57434
 Cell: 605-382-7477
 hanson_herefords@hotmail.com

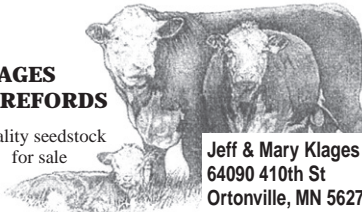
HILLSVIEW FARMS
Polled Hereford bulls
for sale private treaty Feb. 11, 2017
at the farm
 Darwin & Cindy Aman
 Andrew — Sam — Alex
 32824 119th St. • Eureka, SD 57437
 (605) 284-2721
 dcaman@valleytel.net

Hoffman
 HEREFORDS
 Colin & Mary Beth Hoffman
 (605) 439-3623
11341 357 Ave.
Leola, SD 57456-7105
 Visit our website at
 www.hoffmanherefords.com

HORA HEREFORDS
 Suppliers of Show Cattle
 Steers & Heifers
 Jim & Karla Hora
 27718 423rd Ave. • Parkston, SD 57366
 (605) 928-3008 • Cell (605) 770-3008
 E-mail: jhora@santel.net

Early Bird
Ad deadline for the
JANUARY issue
is December 1
 (10% discount if all materials
 are in by this date.)
Regular deadline is Dec. 5

K&B HEREFORDS
& ANGUS
 17309 322nd Ave.
 Onida, SD 57564
 E-mail: kbherefords@venturecomm.net
 Kirk: 605-973-2351 Cell: 769-9991
 Brooke: 605-765-2248 Cell: 769-9992
 Ken & Bonnie: 605-765-2335 Cell: 769-9999

KLAGES
HEREFORDS
 Quality seedstock
 for sale

 Jeff & Mary Klages
 64090 410th St
 Ortonville, MN 56278
 ph/fax (320) 273-2163
 jmkklages@fedtelldirect.net

Jerry Knippling
and Sons
 Registered and Commercial Herefords
Internet bull sale on
KnipplingCattle.com
 Gann Valley, SD 57341
 Randy Garin
 605/680-3185 605/680-4637

LEDDY
 Horned - Polled and Red
HEREFORDS and ANGUS
 Using the Best A.I. Sires Available.
 Bulls, Females and Club Calves For Sale.
 GENE
 605/432-5182
 Cell: 605/530-1659
 WADE & LORI
 REBECCA & ALLISON
 605/432-9054
 Cell: 949-0630
 47296 153rd Street • Twin Brooks, SD 57269
 Celebrating over 100 years in the same location
 e-mail: wledddy@tnics.com

Nuhsbaumer
Herefords
 Steve, Amy & Casey
 Zell, SD
 (605) 450-0550
 Bulls for sale
 private treaty...
 please call for more
 information.
 www.nuhsbaumerherefords.com
 Visitors Welcome e-mail: sanuhs@nrctv.com
 Directions: from Zell, 3 m. West on Hwy 212, 5 1/2 South

OLLERICH BROTHERS
HEREFORDS
 Over 45 years in the Registered Hereford Business
 29188 303rd Ave
 Clearfield, SD 57580
 (605) 557-3246
 www.ollerichbrothersherefords.com
Bulls For Sale Privately
JEROME JAMES

Home Raised
First Cross Black Baldy
Replacement Heifer Calves
Top End Sell at
Philip Livestock Auction
the end of April
 Bill Parsons
 19955 228th Ave.
 Milesville, SD 57553
 605-544-3247

RAUSCH
HEREFORDS
 Hoven, SD 57450
 Visitors Welcome
• Sale Third Mon. in February •
 Vern • Jerry • Shannon • Joel
Phone 1-800-6HEREFORD
or 605/948-2146
 2 miles west of Hoven on Hwy. 20
 e-mail: rauschherf@rauschherefords.com
 Website: www.RauschHerefords.com


Ravine Creek
Ranch
 The Bischoffs
 Huron, SD 57350
SALE MARCH 4, 2017
• 605/352-5530 •
 E-mail: ravinecr@santel.net

Schuette
Land & Cattle Co., Inc.
 Raising quality commercial Hereford cattle for over 60 years.
 Jim & Judy Schuette 605-852-2789
 Jerry & Kathy Schuette 605-852-2046
 PO Box 266 slc@venturecomm.net
 Highmore, SD 57345 www.slc-herefords.com

Simon Herefords
 Low maintenance, feed efficient Hereford cattle
 Brian & Colleen Simon
 Seneca, SD 57473
 Home: 605/436-6725
 Cell: 605/765-4564
 bcsimon@venturecomm.net
 www.simonherefords.com
Selling bulls & heifers private treaty.

South Dakota
Hereford Association
 Mark and Jeanne Johnson, managers
 South Dakota Hereford Association
 46473 289th St.
 Centerville, SD 57014
 Jeanne.Johnson@yahoo.com
 www.southdakotaherefords.org

Stenberg
Herefords
 Dave & Audrey Stenberg
 605/997-2594
 Cell 605/530-6002
 Cody Williams: 605/695-0931
Colman, SD

South Dakota Hereford Assn.
Annual Meeting & Banquet
 Fri., Nov. 11, 2016 • Brookings, SD

South Dakota Excellence Sale
 Sat. Nov. 12, 2016 • Brookings SD

THORSON HEREFORDS
0 22
 Doug and Nancy Thorson
 22750 Cottonwood Road
 Quinn, SD 57775
 605-859-3538
 we02much@gwtc.net
 www.thorsonherefords.com
Visitors welcome at the Ranch

... continued

SOUTH DAKOTA

Tricky's Herefords

Dick & Betty Wettlaufer
(605) 485-2648 • Cell: (605) 270-3465
44132 234th St. • Winfred, SD 57076-7318

E-mail: rwettlaufer@triotel.net
www.TrickysHerefords.com

BULL SALE • April 15, 2017 • Howard, SD

Wagner Herefords

Reese & Elly Jo Wagner
39365 182nd St.
Redfield, SD 57469
Reese 605-450-1085
Elly Jo 605-450-9790
wagnerherefords.com

Bull Sale • Monday, March 20, 2017

POLLED HEREFORDS

Since 1947

Bulls and Heifers for sale at the farm

DEL & RUTH WOOD
WOODCREST FARMS
Cresbard, SD 57435
(605) 324-3289

ZENS HEREFORDS

*Bulls, Heifers and Show Steers
Private Treaty Sales*

Harley, Matt & Mark Zens
Canova, SD 57321

Phone (605) 523-2655
Matt (605) 310-5782 cell
hrzens@yahoo.com
www.zensherefords.com

SERVICES

A2Z PRINTING

PO Box 35 701-523-4656
306 Hwy 12 W Ste C 888-768-4656
Bowman, ND 58623 Fax 701-523-4756
email: a2zprint@ndsupernet.com

American Live Stock
A MARKEL Insurance Company

Cheri & Jim Gies
Cattle and Equine Insurance

19381 CR 74
Eaton, CO 80651
Tel/Fax (970) 454-3836
Cell (970) 590-0500
cmgies@msn.com



All work done by Cattlemen for Cattlemen



Cattlemen's Livestock Services

Fence building and repair.
Corral building, pasture clearing, bulldozer,
backhoe services, livestock care, water lines
installed and barn building.
Pomona, KS
785-214-9532

El Molino Sawmill



P.O. Box 1106
Alto, NM 88312
Phone: 575/336-1237 • Cell: 575/808-0860
Email: elmolino@valornet.com
www.elmolinosawmill.com

BEN ROUDABUSH Ph. 605-996-9100
Manager Fax 605-995-0611
broudabush@crinet.com

Genex



Dakota Sire Service

Semen Collection, Freezing, Shipping,
Storage, Sire Housing & Conditioning
40275 - 257th Street Mitchell, SD 57301

HANDEL MARKETING, LLC

Private Treaty Sales ♦ Ring Service ♦ Insurance
Order Buying and Selling Commercial &
Registered Breeding Stock & Feeder Cattle

Art & Pat Handel 605/391-8233
handelhereford@aol.com 1501 Summit Blvd.
www.arthandelsattle.com Rapid City, SD 57701

HIGH PLAINS GENETICS, LLC



For All Your
Equine & Bovine
Reproductive Needs



(605) 787-4808

www.high-plainsgenetics.com

The Livestock Link

www.TheLivestockLink.com

For more information contact
Marc Hotchkiss at 605/490-1513 or 605/210-1956

Livestock Video Services & Video Sales

- Ranch Video Documentaries
- Sale Clerking
- Any Breed —

Reyher Embryonics

7195 Thorpe Road
Belgrade, Montana 59714

Mark 406/539-4656
Jeanne 406/580-3490
reyherembryonics@aol.com

Steer In Trailer Sales



New & Used
Stock & Horse Trailers
Flatbeds - Mats
Cargo Trailers

Located at I-90 and Hwy. 287

29 Bronco Drive
Three Forks, MT 59752
www.steerin.com

(406) 285-4300
Fax: (406) 285-4146
1-877-335-5372

TEXAS

Barber Ranch

Barber Ranch 806-235-3692
Justin Barber 806-681-5528
Brett Barber 806-681-2457
Terri Barber 817-727-6107
Jason Barber 817-718-5821
Dale Barber 806-673-1965
Mary Barber 806-930-6917

10175 F.M. 3138 • Channing, TX 79018
barberranch@wildblue.net • www.barberranch.com

Sale Date: **Sat., Oct. 14, 2017**
noon • at the ranch



For more information contact:
Dimitri Mataragas
214-649-0071 cell
David Caraway
903-802-3373 cell
P.O. Box 751 • 8027 F.M. 1616,
Athens, TX 75751

www.ironlakeranch.com

PPHF

"Prefix of Performance"

PRAUSE POLLED HEREFORD FARMS
1957 Morris Community Rd.
Yoakum, TX 77995-5224
www.prausepolledherefords.com

Leslie & Gay Prause **Robert, Lorna & Kaci Herman**
361-741-6495 361-293-5324
361-293-4213 361-293-1533

Still River Ranch

Marble Up!

Larry Woodson
214-491-7017
larrywoodson@gmail.com
www.stillriverranch.com



TRIPLE L RANCH

BOBBY & JARED LIDE
714 FM 1366 • MEXIA, TX 76667
(P) 254.739.2911 • (CELL) 254.625.3800
JARED (CELL) 254.625.3806

www.triplelblackherefords.com



Whitehead Herefords

Proven Bloodlines...Predictable Results!
www.whiteheadherefords.com

Wendee Whitehead
512-970-1595
McDade, Texas central
Rusk, Texas East
email: drwendee@yahoo.com



UTAH

Ekker Herefords

Jim Ekker Cell #
435/839-3454 435/840-2699



1004 Ekker Lane • Vernon, UT 84080
~ Bulls & Females for Sale ~

**Breeding Quality
Herefords Since 1985**

*Line One
performance bred Herefords*
www.johansenherefords.com

Castle Dale, UT
Jonathan 435-650-8466
Craig 435-820-8490



WASHINGTON



CX Ranch

Bill and Terrilie Cox
688 Pataha St.
Pomeroy, WA 99347

509-566-7050 cell
cxranch@live.com

Dick & Karen Yoder
8941 Glendale Rd.
Custer, WA 98240
(360) 354-2945

Dale & Tammy Yoder
Katie & Clark
9279 Weidkamp Road
Lynden, WA 98264
(360) 354-6605

**Yoricka
Farm, Inc.**
Registered Herefords

email: YorickaFm@aol.com

WISCONSIN



**KEVIN L. STORK
KODY L. STORK**
626 EAST THIRD
NEW RICHMOND, WI 54017

(715) 381-3770 Kevin
(715) 220-0021 Kody
(715) 246-2580 fax

E-mail: kstork@presenter.com

LIETZAU HEREFORD FARM

Harold & Connie Lietzau
Tammy, Dan, Kiara & Austin
Troy, Michelle, Jaydon, Devon & Jocelyn
Taylor & Ty
7477 Iband Ave. • Sparta, WI 54656
Cell 608/633-2875



MARVIN ESPENSCHIED FAMILY

(608) 543-3778 12044 State Hwy 78
Fax: (608) 543-3824 Argyle, WI 53504
Email: wlbaosf@mhct.net

Thanks to our customers!

WIRTH Herefords

NEW RICHMOND, WI

Gene & Cheryl Wirth
(715) 247-5217

Lance Brent
(715) 377-6876 (715) 760-1727
www.wirthshowcattle.com

The Livestock Link

605/490-1513
605/210-1956

www.TheLivestockLink.com

Livestock Video Services & Video Sales
• Photography • Ranch Video Documentaries • Sale Clerking •
— Any Breed —

For more information contact
Marc Hotchkiss at 605/490-1513 or 605/210-1956

WYOMING

The Berry's WHERE COWMEN BUY BULLS

Bull Sale October 16, 2017

Jay and Janice Berry
3049 County Road 225
Cheyenne, WY 82009
(307) 634-5178

E-mail: jaberryherefords@msn.com
www.WhereCowmenBuyBulls.com



• Sale November 17, 2016 •

P.O. Box 66 • Kaycee, WY 82639
(307) 738-2443 or (307) 267-3229
www.largentandsons.com
largentandsons@yahoo.com

McClun's Lazy JM Ranch

Producing problem free
Polled Herefords and Angus.

SALE April 13, 2017
Private treaty sales any time.

Jim & Jerri McClun
1929 Road 60 • Veteran, WY 82243
Ph. 307-837-2524

Jeff & Kari McClun
1930 Road 60 • Veteran, WY 82243
Ph. 307-837-2554 • jkmcclun@wyomail.com

MIDDLESWARTH RANCH

Registered Herefords
• Torrington, WY •

Jay, Marsha and Jessica
307.532.5427

6MBulls@hughes.net
www.middleswarthherefords.com

GEORGE OCHSNER RANCH INC.

PRIVATE TREATY SALES OF
HEREFORD AND ANGUS BULLS
REGISTERED AND COMMERCIAL BRED HEIFERS
QUALITYBULLS.COM

GEORGE & RUBY OCHSNER
307/532-5892

E-MAIL: OCHSNERRANCH@GMAIL.COM

Blake & Rustin & Steve & Rod & Debbie
Chrissy Britte Roth Dixie Roth Ochsner
Ochsner 307/575-2709 307/532-7191 307/532-2457
307/532-3282

HEREFORD America

North America's largest privately owned Hereford newspaper
605/866-4495 • www.herefordamerica.com

— 7 issues per year —

STICKS & STONES RANCH

• Gene & Cindy Stillahn and Family •
Christopher, Amy and Trey

3902 County Road 203
Cheyenne, WY 82007
(307) 635-6716 • cell (307) 421-1592
E-mail: gcstick@mllect.com

THE NED & JAN WARD QUALITY PROGRAM

...honest, efficient and predictable Polled Herefords.

Ned, Jan & Bell Ward
247A Decker Road • Sheridan, WY 82801
Phone and Fax 307/672-3248
Ned (c) 307/751-8298 • Jan (c) 307/751-9470
Email: njwardherefords@gmail.com
www.NJWHerefords.com
Annual BULL SALE in March
Bulls • Females • Semen • Embryos

S.E. West & Sons • Herefords since 1949 •

Selling Private Treaty and at
Black Hills Stock Show
Nebraska Cattleman's Classic
Bulls & Females • Club Calves

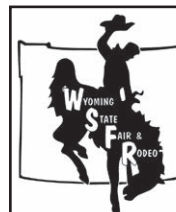
Lusk, Wyoming
Brett 307/334-2546



Joel & Karri White

912 Fullerton Avenue
Buffalo, WY 82834
C: 307.217.0367 H: 307.684-7881
whitecattlecompany@gmail.com

Bulls, Females, Embryos & Semen
Available



Starts the
second Saturday
of August
every year.

307/358-2398

wystatefair.com

wsf@netcommander.com

(Supported by Converse County Tourism.com)



Pyramid *Beef*

Annual Bull Sale

Dec. 3, 2016

St. Onge Livestock ~ St. Onge, S.D. ~ 1 p.m.

150 Registered Hereford & Angus
Coming 2-Year-Old Bulls



The Factory

SELLING SONS OF

CRR Catapult 322
UPS Domino 3027
FHF Deadwood 1038
NJW Hometown 8Y



The Product



Frederickson

Where the philosophy is the program



Ranch

Mark: (605) 642-2139 ~ **Nate:** (605) 254-4872

Mark, Mary Kay & Sarah Frederickson
Nate, Jayna, Teegen & Tiernan Frederickson
Spearfish, SD

UNCONDITIONAL FIRST-YEAR BREEDING GUARANTEE